

**DATE**

July 27, 2021

**SECTORS**

Aerospace, Defense &  
Government Services

**DEAL LOCATIONS**



**DEAL TEAM**



**Chris Oliver**  
Managing Director

# DC Advisory advised Suntiva on its sale to LMI



## Background

- Suntiva provides digitally-based business transformation solutions with a primary focus on the public health and defense markets
- LMI provides digital and analytic solutions, logistics and management advisory services for federal, civilian and defense agencies

## Process

- DC Advisory (DC), led by Chris Oliver, was exclusively engaged by Suntiva to provide comprehensive sell-side financial advisory services
- DC orchestrated a focused and competitive process, targeting a select number of government contractors for whom Suntiva would be a highly strategic opportunity

## Outcome

- LMI announced its acquisition of Suntiva on July 27, 2021
- The transaction expands LMI's digital and workforce solutions, while also providing

access to new customer bases in public health and defense, particularly at the US Food and Drug Administration (FDA)

- LMI's focus on rapid capability and strategic independent research development investments, complements Suntiva's focus on technology-enabled, differentiated business transformation solutions
- Suntiva's organizational development and digitally-enabled solutions complement LMI's deep strengths in logistics, policy, science, analytics and management
- Suntiva adds a strong record of service to agencies such as the FDA, National Institutes of Health (NIH), US Department of Agriculture's Food and Nutrition Service (USDA FNS), Army Response Team (ART), Defense Information Systems Agency (DISA), and DoD Joint Artificial Intelligence Center (JAIC)

"Choosing DC Advisory to represent us was one of the best decisions we've ever made. They laid out a well thought out process, which they followed flawlessly through the transaction. The team was extremely knowledgeable, reliable and fully accessible. The trust they had cultivated with the buyers community over the years meant they were able to quickly generate significant interest from key buyers across the sector, which advanced our competitive position. We are very pleased to have chosen DC to represent us and I can safely say that we certainly couldn't have completed this successful transaction without them."

Hany Malik, President and CEO, Suntiva