

DATE

April 05, 2016

SECTORS

Media & Telecom

DEAL TYPE

M&A Advisory

DEAL LOCATIONS



DEAL TEAM



Donato de Donato
Managing Director



Joe Donohue
Co-President



Erik Jensen
Managing Director

DC Advisory advised Baker & Taylor on its sale to Follett Corp



DC Advisory* acted as exclusive financial advisor to Baker & Taylor, a portfolio company of Castle Harlan, Inc., in its sale to Follett Corporation. Baker & Taylor is a global leader in the delivery of print and digital books and other multimedia products.

The company is a critical link between approximately 25,000 publishers of print and digital content and over 20,000 public libraries, institutions and retailers globally. Through its customized library services, print on demand capabilities and an innovative and proprietary technology platform, Baker & Taylor provides value-added services to customers across the entire content collection cycle, including new title selection, procurement, processing, content delivery and collection analytics.

With combined sales of \$3.6 billion, the two businesses will offer librarians, patrons, educators and students unprecedented access to the best curated physical and digital content wherever learning and reading take place in the community.

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