

**DATE**

January 15, 2016

**SECTORS**

Business & Tech-Enabled Services

**DEAL TYPE**

M&A Advisory

**DEAL LOCATIONS**



**DEAL TEAM**



**Andrew Strudwick**  
Managing Director



**Joe Stroud**  
Director

# DC Advisory advised Cinven on the sale of EnServe to Rubicon Partners and Grovepoint Capital



EnServe, based in Macclesfield, is a leading provider of infrastructure services to a number of end markets including electricity, water, energy and commercial

DC Advisory ("DC") was engaged by Cinven in July 2015 to advise on the sale of the business

DC ran a tailored process, jointly from its London and Manchester offices, leveraging its sector expertise and senior relationships across international trade and selected private equity bidders in order to identify a new long term partner for the business

Following a highly competitive process with engagement from strategic and financial buyers, EnServe was successfully sold to Rubicon Partners and Grovepoint Capital

The investment enables EnServe to accelerate its strong momentum and enter the next stage of growth

The deal successfully completed in January 2016; the terms were undisclosed

It has been a great pleasure to work with DC. From the opening pitch they impressed with their knowledge of the market and their extensive contacts. Their management of the process was excellent, providing the correct balance of strategic advice and practical help to deliver a process to a tight and demanding timetable. Their experience allied to their open and honest approach helped me and my team deliver a good result. I would definitely work with them again.

David Cruddace  
CEO of EnServe