

**DATE**

August 02, 2016

**SECTORS**

Healthcare

**DEAL TYPE**

M&A Advisory

**DEAL LOCATIONS**



**DEAL TEAM**



**César García**  
Managing Director

# DC Advisory advised Deltalab on the sale of a minority stake to Espiga



## Background

- Founded in 1976 in Barcelona, Spain, Deltalab is a reference company in Europe in the design, manufacturing and distribution of laboratory supplies and equipment for the research, clinical, industrial, biochemical and animal health sectors
- The Company manufactures and distributes a complete product portfolio including sample containers, tubes, swaps, pipettes, equipment and reagents
- Deltalab commercialises its products in more than 125 countries
- During the period 2007 to 2015 Deltalab has increased its sales almost twofold, through a combination of organic growth and acquisitions

## Process & Outcome

- DC Advisory was mandated as exclusive strategic and financial advisor to Deltalab to explore several transaction alternatives
- A number of parties were invited to invest in a minority position in the Company
- Espiga Capital is a private equity fund with 20 years experience in investing in mid market transactions in Spain

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