

DATE

October 09, 2019

SECTORS

Business & Tech-Enabled
Services

DEAL TYPE

M&A Advisory

DEAL LOCATIONS



DEAL TEAM



Joaquín Gonzalo
Managing Director

DC Advisory advised Grupo Preving on the sale of a majority stake to Artá Capital



Background:

- Founded in 1998 and headquartered in Badajoz (Spain), Grupo Preving is the leading independent operator in the labour risk prevention sector in Spain
- Grupo Preving offers a full range of health, safety & prevention (HS&P) services to large companies, SMEs and self-employed workers in Spain
- In 2015, Corpfín Capital acquired a majority stake of Grupo Preving. At the same time, Grupo Preving acquired the prevention units from two mutual insurers: Catalonia-based Egarsat Prevención and Prevenna
- Since the Corpfín Capital investment, Grupo Preving has acquired 12 businesses, leading the consolidation in the industry
- Grupo Preving has sales of c.€66m
- Artá Capital is a Spanish mid-market private equity firm sponsored by the financial and investment group Grupo March

Process:

- DC Advisory (DC), led by Joaquín Gonzalo, was engaged as financial advisor to Grupo Preving's shareholders to manage its sale process
- DC worked very closely with the shareholders and management team to prepare a focused auction process addressing a limited number of selected financial investors

Outcome:

- Artá Capital acquired a majority stake in Grupo Preving, while Corpfin Capital and the management team maintain a minority stake
- The transaction was signed in July and completed in October 2019

DC Advisory's knowledge and execution capabilities allowed us to select a short list of interested investors, and run a swift and efficient process with minimum management disruption.

Fernando Trueba
Managing Partner, Corpfin Capital

This transaction demonstrates DC Advisory's capabilities in assisting private equity firms in managing transactions and DCs knowledge of Spanish financial investors.

Joaquín Gonzalo
Managing Director, DC Advisory