

**DATE**

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**SECTORS**

Technology & Software

**DEAL LOCATIONS**



**DEAL TEAM**



**François Prioux**  
Managing Director

# DC Advisory advised Apax Partners on the acquisition of Graitec



## Background

- Graitec is a leading publisher and distributor in Europe and America of BIM (Building Information Modelling) software for design, calculation, simulation, manufacturing and collaborative management
- Graitec offers software solutions that meet the digitisation needs of the architecture, engineering and construction industries through a portfolio of innovative products, developed both internally and by its historical partner Autodesk, the world leader in BIM solutions
- Graitec enjoys Autodesk Platinum reseller status across Europe and Gold in the United States, Canada and Russia
- With nearly 550 employees across 48 offices in 13 countries, Graitec distributes its solutions to 15,000 customers, representing nearly 135,000 active users

## Process

- DC Advisory (DC) acted as sole M&A advisor to Apax Partners for the acquisition of Graitec
- Apax Partners has signed an acquisition protocol for a majority stake in Graitec alongside its founder Francis Guillemard and the management team, who are significantly reinvesting in the transaction

## Outcome

- Apax Partners intends to support Graitec and its management team in its ambitious development plan, notably by accelerating its international expansion both organically

and through acquisitions

- This transaction illustrates DC's expertise in the software sector and highlights DC's ability to offer buy-side advice in accelerated processes