

# DATE

September 29, 2020

## SECTORS

Real Estate

DEAL TYPE

M&A Advisory

# DEAL LOCATIONS



# DEAL TEAM



**Shao Ping Lee** Managing Director, Head of Investment Banking, Singapore



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DC Advisory acts as joint financial advisor to Accordia Golf Trust on its divestment of interests in 88 golf courses in Japan to Accordia Golf Co Ltd





#### BACKGROUND

- Accordia Golf Trust (AGT), a business trust listed on the Main Board of SGX, had a portfolio of 88 income-generating golf courses, driving ranges and golf course related assets located across Japan
- Accordia Golf Co Ltd (AGC) is the leading golf course operator in Japan, operating a portfolio of 134 golf courses and 27 driving ranges in the country
- AGC was the sponsor of AGT, directly owning 28.85% in AGT, as well as 49% in the Trustee-Manager of AGT

### PROCESS



 The Trustee-Manager of AGT engaged Daiwa Singapore to act as its joint financial advisor and provide advice across all aspects of the divestment of its interests in golf assets in Japan

# OUTCOME

- Accordia Golf Trust divested its interests in 88 golf courses in Japan to Accordia Golf Co Ltd for a value of USD 617 Mn
- The transaction showcases Daiwa's expertise in running complex cross-border public transactions, inclusive of its strong understanding of the Singapore and Japan markets