

DATE

January 11, 2021

SECTORS

Aerospace, Defense &
Government Services

DEAL TYPE

M&A Advisory

DEAL LOCATIONS



DEAL TEAM



Chris Oliver
Managing Director

DC Advisory advised Sagewind Capital on its investment in Sigma Defense Systems

SAGEWIND CAPITAL



Background

- Sagewind Capital (Sagewind), a New York based private equity firm focused on government services, aerospace & defense, software, information technology, healthcare and business services, has announced its investment in Sigma Defense Systems (Sigma Defense), provider of intelligence, surveillance, and reconnaissance (ISR) sensor data transport engineering and services
- Sigma Defense is a premier provider of integrated technical solutions that support ground, air and space-based ISR systems and sensors
- Sigma Defense's capabilities support highly complex, tactical-relay, sensor data backhaul systems that ensure the secure and rapid transport of information from the tactical edge to operators and analysts worldwide
- These integrated technical solutions, serve a wide range of defense end users, including the U.S. Department of Defense and the U.S. Intelligence Community
- Sigma Defense was founded in 2006 and is headquartered in Perry, Georgia

Process

- DC Advisory was appointed exclusive financial advisor to Sagewind on its investment in Sigma Defense
- Sagewind made the investment in Sigma Defense as a result of its excellent track record

and reputation for delivering mission-critical data transport services to the U.S. military

- In connection with the investment, John Wilcox, former CIO of USSOCOM, will be joining Sigma Defense as CEO, and Matt Jones, former President of SAP NS2 Mission Systems, will be joining Sigma Defense as President

Outcome

- Sigma Defense is a strong fit with Sagewind given Sagewind's extensive experience investing in, and partnering with, management teams to support government services businesses
- This investment will support accelerated growth at Sigma Defense through acquisitions and other growth initiatives
- The company will look to better serve both its current and new customers by expanding its capabilities and entering new end markets
- Following the investment, Sigma Defense's founders will remain with the company and retain significant equity ownership