

**DATE**

June 21, 2023

**SECTORS**

Technology & Software  
Education

**DEAL TYPE**

M&A Advisory

**DEAL LOCATIONS**



**DEAL TEAM**



**Stefan Jaecker**  
CEO



**Philipp Sebbesse**  
Managing Director



**Edward de Stigter**  
Executive Director

**UN SDG ACTIVITY**



17 PARTNERSHIPS  
FOR THE GOALS



# DC Advisory acts as exclusive financial advisor to Springer Nature on the sale of its Professional Transport Unit to Unigestion

**SPRINGER NATURE**

 **UNIGESTION**

## Background

- Headquartered in Germany, Springer Nature's Professional Transport Unit (PTU) is a leading player in educational content and technology for driving education across Europe, in particular DACH, France and Spain, and employs c. 400 people
- PTU's product and service offering includes administration and learning software, teaching solutions, driving simulators as well as content for driving schools and professionals in the transport industry
- Unigestion is an independent, specialist management company providing clients with solutions in private equity, equities and wealth management

## Process

- DC Advisory was engaged by Springer Nature as exclusive sell-side advisor to identify the right partner to support PTU's ambition in further expanding their



offering and reach as well as to secure the market-leading position in Europe

- Against tightening financing conditions and the backdrop of the macro environment, DC Advisory's team successfully provided sell-side support including project management, coordination of diligence workstreams, financial analysis, marketing materials and advice on all strategic aspects of the transaction
- DC Advisory worked closely with the shareholder and management team to orchestrate a tailored sell-side process

### Outcome

- Early 2023, Unigestion agreed to acquire Springer Nature's Professional Transport Unit and the transaction closed in June 2023
- Following the successful closing of the transaction, the business activities have all been bundled in the newly created TecVia Group
- Unigestion will support TecVia as financial and strategic partner in its international growth ambitions both organically and through potential complimentary acquisitions
- This transaction demonstrates DC Advisory's strong track record on providing comprehensive sell-side advice in the Tech & Software and Education space

"The team at DC Advisory has provided hands-on support and strategic advice throughout the whole process. Their deep and exhaustive knowledge of the midmarket investor universe was crucial in finding the right partner for Springer Nature's Professional Transport Unit."

Thomas Geißelhart

Executive Vice President, Corporate Finance / Group Treasury, Springer Nature

"It was a pleasure working with Springer Nature on this exciting and complex transaction. We wish Unigestion and TecVia all the best for their joint strategic roadmap and a prosperous future."

Stefan Jaecker, CEO, DC Advisory Germany

Philipp Sebbesse, Managing Director, DC Advisory Germany

