

DATE

October 16, 2026

SECTORS

Healthcare

DEAL LOCATIONS



DEAL TEAM



Rich Blann
Managing Director



Peter Floyd
Vice President

UN SDG ACTIVITY



DC Advisory acts as exclusive financial advisor to Select Dental Management on its sale to Guardian Dentistry Partners, a portfolio company of NKP Capital



Background

- Select Dental Management, LLC is a leading Dental Partnership Organization (DPO) in the Northeast and Mid-Atlantic US that partners with doctor-owners of leading, well-established dental practices
- SDM was founded in 2018 with a mission to redefine the DSO model as a genuine partnership with dentists and grew to almost 40 dental practice locations across eight states and the District of Columbia with approximately 750 employees
- Through its partnership model, SDM provides the flexibility for each practice to maintain its independent brand and culture, reduce the administrative burden and drive increased earnings potential through the benefits of SDM's scale and corporate support
- SDM's dental practices provide comprehensive dental care including general dentistry, hygiene, endodontics, periodontics and oral surgery

Process

- DC Advisory acted as the exclusive financial advisor to Select Dental Management on its successful sale to Guardian Dentistry Partners

- DC Advisory utilized its extensive dental expertise to position SDM for a recapitalization event and to support its dentists for continued long-term success
- DC Advisory leveraged its robust network of sector relationships to best align the interests of SDM and practice-level shareholders to position SDM, the employees and the continuing shareholders for continued long-term success

Outcome

- The transaction closed in July 2026
- SDM completed its recapitalization and partnership with Guardian Dentistry Partners, a leading DSO with practice partners throughout the Northeast, South and Midwest US
- The partnership brings together like-minded DSOs built on the thesis of supporting clinicians passionate about delivering top-quality, comprehensive dental care to patients
- This transaction marks DC Advisory's ninth closed dental transaction since 2023

“Rich Blann and the DC Advisory team were integral to getting the right deal done for Select Dental Management and its stakeholders. Rich was directly involved and available at every stage, led his team with integrity, and brought deep knowledge of the dental market and strong relationships across the industry”

Stephen Saukaitis, CEO, Select Dental Management, LLC

“We are proud to have represented Select Dental Management on this historic transaction bringing together two tremendous organizations with a shared common goal of delivering excellent dental care to patients. We believe this partnership best positions SDM's clinicians, staff and employees for future success while strategically enhancing and expanding Guardian's position as a leading Dental Partnership Organization in the US”

Rich Blann, Managing Director, DC Advisory

Disclaimer

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