

DATE

November 19, 2020

SECTORS

Infrastructure

DEAL TYPE

M&A Advisory

DEAL LOCATIONS



DEAL TEAM

DC Advisory advised Arjun Infrastructure Partners on its investment in Sustainable Bio Solutions Aabenraa



Background

- Arjun Infrastructure Partners (AIP) objective was to source bilateral long term investment opportunities with strong ESG credentials
- Sustainable Bio Solutions Aabenraa K/S (SBSA) has developed a shovel ready, fully consented, gas-to-grid biogas project in Denmark
- Once completed, the plant will be up to 4 times the size of a typical biogas plant and will supply 41m Nm³ of methane into the national Danish gas grid. Completion is targeted for Q2 2022
- The project has received approval from the EU Commission-approved 2013 subsidy regime, which will support the project for 20 years, backed by the AAA-rated Danish Government

Process

- DC Advisory (DC) provided M&A advice to AIP throughout the investment process, including:
 - Process strategy
 - Business plan formulation and review
 - Financial modelling and valuation
 - Due diligence coordination
 - Assisting in drafting of Investment Committee materials
 - Advice on transaction documentation including SPA

Outcome

- DC was able to deliver a successful outcome for AIP on a complex process, including:
 - A multi-round competitive auction process with a number of interim milestones to signing within a short timeframe
 - A limited period to complete due diligence
 - Complex negotiations around transaction and project documentation
- The transaction completed in November with Notice to Proceed issued to the EPC contractor
- DC delivered AIP's key objective by advising on the investment in this green asset, that contributes to the circular economy and is poised to assist in the decarbonisation agenda