

**DATE**

December 02, 2020

**SECTORS**

Business & Tech-Enabled  
Services

**DEAL LOCATIONS**



**DEAL TEAM**



**Kenji Izumi**

Managing Director



**Ryosuke Yamada**

Managing Director

# DC Advisory advised CLSA Capital Partners on the sale of all shares in Qit Co Ltd to Advantage Partners



## Background

DC Advisory advised CLSA Capital Partners, the Japan-based asset management business of CLSA, Asia's leading capital markets and investment group, on the sale of all shares in Qit Co Ltd (Qit Co), who provide a wide range of outsourcing services, involving engineer dispatching services - its key area of focus - as well as manufacturing outsourcing services and foreign trainee programmes, to Advantage Partners, a leading services provider to private equity funds.

## Process

DC Advisory's Tokyo team, led by Kota Sakai and Suguru Matsui, acted as the financial advisor to CLSA Capital Partners on the sale of all its shares in Qit Co to Advantage Partners. The DC team was able to navigate the uncertainty created by the global pandemic, and leverage their close relationship with CLSA Capital Partners to conclude a successful sale.

## Outcome

The transaction is expected to allow Qit Co to further expand its outsource service provision, with the support of Advantage Partners.