

**DATE**

April 10, 2017

**SECTORS**

Business & Tech-Enabled  
Services

**DEAL TYPE**

M&A Advisory

**DEAL LOCATIONS**



**DEAL TEAM**



**Matt Fiore**  
Managing Director

# DC Advisory advised Insight Global on its sale to H.I.G. Capital, LLC



- H.I.G Capital, a leading Miami-based private equity firm announced today that is completed a strategic investment in Insight Global, Inc in partnership with Glenn Johnson and Scott Madden, Insight's founders and top executives
- Insight's management team, led by CEO Glenn Johnson and COO Scott Madden, has extensive experience in the IT staffing industry
- They have built Insight into one of the top national IT staffing firms in the US and have cultivated relationships across Fortune 1000 as well as to a broad range of middle market companies
- As a result of relentless focus on customer service, Insight continues to be one of the fastest growing IT services companies in the country

In H.I.G we have found a great partner. They have a proven track record of working with high growth companies to help them build out their infrastructure to provide a strong foundation for continued rapid growth.

Glenn Johnson  
CEO Insight Global

We are very pleased to have had the opportunity to partner with Glenn and Scott and a very strong Insight management team. The company is

very well positioned to capitalize on a business world that is increasingly dependent on technology and an even tighter labor market for technology employees.

John Black  
H.I.G Capital