

DATE

May 08, 2023

SECTORS

Aerospace, Defense &
Government Services

DEAL TYPE

M&A Advisory

DEAL LOCATIONS



DEAL TEAM



Chris Oliver
Managing Director



Ellis Chaplin
Managing Director



Ryan Frew
Vice President

DC Advisory advises Duotech on its sale to Bernhard Capital Partners



Background:

- Duotech Services, Inc. (Duotech) is a leading provider of repair and maintenance services for radar and related systems on military aircraft and missile defense systems, as well as proprietary airborne radar products
- Bernhard Capital Partners (BCP) is a services and infrastructure-focused private equity management firm established in 2013

Process:

- DC Advisory (DC) was the exclusive financial advisor to Duotech on its sale to Bernhard Capital Partners
- After 41 years of independently operating their business, Duotech's founders sought an experienced and trusted partner to support the accelerating growth of the business' offering and expertise across verticals

Outcome:

- Duotech was acquired by BCP in May 2023
- Duotech represents an expansion of BCP's newly launched government services platform focused on serving the US government and military's most critical modernization, sustainment and maintenance priorities
- The transaction highlights DC Advisory's credentials in the defense and government market, demonstrating its expertise in providing advice for uniquely positioned assets

"Chris Oliver, Ellis Chaplin and the DC Advisory team played a critical role in running a process to enable us to find a partner that shares our

vision and is committed to the long-term growth and success of Duotech. The team's deep industry and M&A experience was instrumental in ensuring a successful outcome for our company, employees and customers." – Dan & Cheryl Rogers, Founders, Duotech Services, Inc.