

DATE

July 31, 2023

SECTORS

Business & Tech-Enabled
Services

Aerospace, Defense &
Government Services

DEAL TYPE

M&A Advisory

DEAL LOCATIONS



DC Advisory advises FMG on its sale to HITO Communications



HITO-Communications, Inc.

Background

- FMG, Inc. focuses on aircraft maintenance, airport ground handling and passenger services, based in Japan
- HITO Communications, Inc. is a leading human resources provider based in Japan

Process

- DC Advisory acted as exclusive financial advisor to FMG on its sale to HITO Communications
- DC Advisory leveraged its Aerospace, Defense and Government Services sector expertise as well as broad and strong client coverage
- Following a competitive bidding process, DC Advisory managed to identify a suitable partner, worked closely with the shareholders and management team on both sides, assisted with negotiations and managed a broad and competitive process to maximize value creation for FMG

Outcome

- The transaction closed on July 31, 2023
- This transaction further illustrates DC Advisory's strong expertise in M&A sell-side advisory support and strengthens the track record of of international delivery in the Aerospace, Defense and Government Services sector