

DATE

August 11, 2013

SECTORS

Technology & Software

DEAL TYPE

M&A Advisory

DEAL LOCATIONS



DEAL TEAM



Matt Fiore
Managing Director

DC Advisory advised Solutionary on its sale to NTT



DC Advisory* is pleased to announce that its client, Solutionary, the leading pure-play managed security service provider (MSSP), has been acquired by Nippon Telegraph and Telephone (NTT) Corporation, a global telecom leader and Fortune Global 50 company. Solutionary protects traditional and virtual IT infrastructures, cloud environment and mobile data, enabling its clients to optimize security programs, make informed decisions, achieve compliance and reduce costs.

Solutionary provides a comprehensive suite of products, including security device management, managed security services, log monitoring, log management, security consulting services and vulnerability management.

This watershed transaction, our second with Solutionary and eighth on behalf of pure-play MSSP clients, highlights DC Advisory's* security sector leadership and focus. IT Security has become a requirement for today's increasingly Cloud-based enterprises. Firms like NTT are rounding out their security solutions portfolios and as a result, M&A continues to heat up in this sector — DC Advisory* has consummated 13 deals with leading IT security and risk compliance companies since 2010 and 36 over the past decade and we are optimistic about continuing sector strength.

Don More
Managing Director at DC Advisory US

DC Advisory* was a great partner in helping us to complete this deal, as

well as assisting as a co-advisor in helping us to secure outside investment previously. As our co-advisor, DC added material value and I appreciated their efforts, initiative, tenaciousness and judgement. Don More, Matt Fiore and the DC team are people with whom I would work with again.

Steve Idelman
Solutionary CEO and Chairman

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