

**DATE**

November 12, 2007

**SECTORS**

Technology & Software

**DEAL TYPE**

M&A Advisory

**DEAL LOCATIONS**



**DEAL TEAM**



**Greg Ager**

Managing Director

# DC Advisory advised EYP Mission Critical Facilities on its acquisition by HP



PALO ALTO, Calif. — HP (NYSE:HPQ) today announced that it has signed a definitive agreement to acquire EYP Mission Critical Facilities Inc. (EYP MCF), a consulting company specializing in strategic technology planning, design and operations support for large-scale data centers.

By acquiring EYP MCF, HP will be better able to help customers to transform their data centers, optimize energy efficiency and position them for future business growth. Financial terms of the transaction were not disclosed.

Headquartered in New York, EYP MCF has approximately 350 employees with 13 offices in the United States and the U.K. The firm provides mission-critical services to enterprises around the world in business sectors including financial services, telecommunications, technology, broadcast, manufacturing and healthcare, as well as numerous federal, state and county government agencies.

From data centers and command and control centers, to trading floors and supercomputing sites, EYP MCF has designed hundreds of technology-intensive, high-performance facilities where monitoring, operational and energy efficiencies are top-priority business requirements.

EYP MCF's capabilities — particularly its expertise in energy-efficient operations — complement HP's extensive Data Center Services and cost-saving power and cooling solutions, such as Dynamic Smart Cooling.

"The data center is the foundation of IT for enterprises, an essential building block for driving business growth and adapting to changing business objectives," said John McCain, senior vice president and general manager, HP Services. "Acquiring EYP Mission Critical

Facilities boosts HP's ability to help customers transform their data centers and build dynamic computing environments from the ground up.

Peter Gross, chief executive officer of EYP MCF, said, "Worldwide data center requirements are rapidly growing, with significant year-over-year increases in power consumption, which is fueling demand for energy-efficient power and cooling strategies. HP and EYP Mission Critical Facilities will drive innovation by integrating IT infrastructure into the planning and design of the data center, enabling the customer's whole organization to be more energy efficient and adaptive."

The transaction is subject to certain closing conditions and is expected to be completed within HP's first fiscal quarter.