

DATE

January 13, 2021

SECTORS

Education

DEAL TYPE

M&A Advisory

DEAL LOCATIONS



DEAL TEAM



Scott Wieler
CEO



Justin Balciunas
Managing Director



Michael Kremen
Director

DC Advisory advised Camelot Education on its sale to FullBloom



Background

- Camelot Education (Camelot) is a provider of K-12 education programs that partners with school districts to serve 7,000+ high-risk and special needs students annually
- Camelot's education offering includes managed schools and classrooms, early intervention, special education and professional development
- Camelot combines social-emotional learning and behavioral health therapies with academic pedagogy, to create positive learning environments for vulnerable high-risk populations and students with disabilities

Process

- DC Advisory (DC) advised Camelot and its financial sponsor, The Riverside Company, on its sale to FullBloom
- DC successfully navigated volatile economic conditions during the Covid-19 crisis and 2020 US election
- DC's prior relevant experience in K-12 education, special education and behavioral healthcare allowed the team to optimally position Camelot and drive value throughout the process

Outcome

- FullBloom acquired Camelot in December 2020
- Camelot will be combined with Specialized Education Services, Inc. (SESI), a division of FullBloom that serves students with academic, emotional and behavioral challenges
- Together, Camelot and SESI will operate 140+ public-private partnership programs

nationwide, support 600+ school districts and serve thousands of students and families

“The DC Advisory team ran a thoughtful, thorough process that was competitive and resulted in a good outcome. DC provided good counsel, communicated well and was a pleasure to work with from start to finish.”

Andrew Morrison, CEO, Camelot Education