

DATE

February 06, 2025

SECTORS

Technology & Software

DEAL TYPE

M&A Advisory

DEAL LOCATIONS



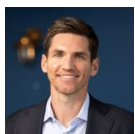
DEAL TEAM



Eric Wagner
Managing Director



Ryan Frew
Director



Mike McMahon
Vice President

DC Advisory advises 360 Advanced on a minority investment from Bregal Sagemount

360 ADVANCED



Background

- 360 Advanced is a cybersecurity compliance services company offering a suite of services including audit, attestation, certification, penetration testing and cyber risk advisory across multiple standards and frameworks
- The company serves a portfolio of clients across a range of markets including technology, healthcare and business services
- Prior to the investment, 360 Advanced was bootstrapped by its co-founders, with no institutional investment
- 360 Advanced was interested in bringing on a financial partner to accelerate both organic and inorganic growth

Process

- DC Advisory acted as exclusive financial advisor to 360 Advanced on its minority investment from Bregal Sagemount
- In response to strong interest, DC Advisory designed a focused and efficient process with investors that had expressed inbound interest and / or had significant experience in the segment
- The process was focused on minority investment
- The efficient process resulted in an investment at a premium valuation and significant partial liquidity / continued upside participation for founders and other employee shareholders

Outcome

- Bregal Sagemount invested in 360 Advanced on December 18, 2024, providing liquidity for the founders and supporting the next phase of growth in the business
- Bregal Sagemount has experience investing in Cybersecurity & Risk assets through numerous other portfolio investments, including a minority investment in Critical Start, which was also advised by DC Advisory
- DC Advisory demonstrated strong execution expertise, leveraging its successful track record of advising companies within the Cybersecurity and GRC segments

“The DC Advisory team, led by Eric Wagner and Ryan Frew, was instrumental in helping us close a transformational investment for our business and our shareholders. Their understanding of the Cybersecurity and Compliance market as well as investors interested in the space ensured a smooth, efficient process. Their advice, guidance, and execution expertise from start to finish delivered an exceptional result. We were fortunate to have such a trusted advisor with us every step of the way.”

Dan Collins
CEO, 360 Advanced

“We are honored to have served as 360 Advanced’s financial advisor in its minority growth investment. The cybersecurity compliance, assessment and audit space is a dynamic and growing segment. 360 Advanced has proven itself as a leader in the space. The transaction is a testament to the company’s differentiated approach, compelling growth profile and visionary leadership. We are confident this investment and partnership with Bregal Sagemount will enable 360 Advanced to continue innovating and growing.”

Eric Wagner
Managing Director, DC Advisory US

Disclaimer

For more information, please see our [transaction disclaimer](#)

For important information regarding testimonials, please see our [disclaimer](#).