

DATE

January 16, 2015

SECTORS

Technology & Software

DEAL TYPE

M&A Advisory

DEAL LOCATIONS



DEAL TEAM



Matt Fiore

Managing Director

DC Advisory advised Equinix on the acquisition of Nimbo



REDWOOD CITY, Calif., Jan. 20, 2015 — Equinix, Inc. (Nasdaq: EQIX), the global interconnection and data center company, today announced that it has acquired Nimbo, a leading professional services company focused primarily on helping enterprises develop and implement hybrid cloud IT architectures.

The acquisition of Nimbo represents an important step in Equinix's larger initiative to build its professional services capabilities to support data center migrations, WAN optimization and the creation of scalable, high performing hybrid cloud solutions.

Nimbo has a thriving practice, advising many of the Fortune 100 on their cloud strategies, winning awards for growth and innovation in this space. With our acquisition of Nimbo, we have expanded our ability to help customers leverage our unique cloud-density and Cloud Exchange value propositions and assist with the design and deployment of hybrid cloud solutions.

Pete Hayes
Chief Sales Officer, Equinix

Over the last five years, Nimbo has built a team of certified cloud consultants with expertise in multiple cloud platforms that enable our customers to think big. During this time we have assessed and migrated hundreds of workloads to the Cloud. We are looking forward to working with Equinix to accelerate Hybrid Cloud adoption through a world class cloud professional services organization.

John Shaw

Chief Executive Officer and Co-founder, Nimbo

The unique value that Nimbo brings to Equinix customers is our extensive expertise with multiple cloud platforms. Our core strengths are in architecture, assessments, migration and training, and we look forward to helping an even larger group of businesses going forward.

Ira Bell

Chief Operating Officer and Co-founder, Nimbo