

DATE

January 10, 2015

SECTORS

Technology & Software

DEAL TYPE

Private Capital

DEAL LOCATIONS



DEAL TEAM



Nitin Bhatia
Managing Director

DC Advisory advised RateGain on its growth investment from TA Associates

RateGain



DC Advisory India is pleased to announce that its client, RateGain, a global leader in Software as a Service (SaaS)-based Hospitality and Travel industry solutions, has raised a minority growth equity investment from TA Associates, a leading global private equity firm.

RateGain is amongst the fastest growing and most profitable SaaS companies in India. It provides technology solutions for revenue management, decision support, rate intelligence, seamless electronic distribution and brand engagement. Its global clientele includes leading travel suppliers and intermediaries such as airlines, hotels, cruise lines, car rental companies, online travel agents and tour operators. The Company has been scaling rapidly, more than tripling its revenue in the past two years. Under the terms of the agreement, Naveen Wadhwa, Asia Co-Head for TA Associates, will join the Board of the Company.

This marked DC Advisory India's seventh transaction in 2014.