

DATE

September 01, 2016

SECTORS

Consumer, Leisure & Retail

DEAL TYPE

M&A Advisory
Debt Advisory & Restructuring

DEAL LOCATIONS



DEAL TEAM



Jonathan Trower
Managing Director

DC Advisory advised GipInvest Sarl on the acquisition financing for Quick Restaurants



Quick SA is a chain of hamburger fast food restaurants, with locations in France, Luxembourg and Belgium, owned by Groupe Bertrand

DC managed a comprehensive process, engaging various sources of potential liquidity, supported GriplInvest in the selection of its preferred lenders and led the commercial negotiations with these lenders

DC ensured that a flexible capital structure was put in place to allow and facilitate the conversion plan as well as subsequent roll-out of new restaurants

Senior funding was provided by a group of banks comprising Deutsche Bank, ING, KBC and Rabobank

The debt package:

- Enabled payment for part of the acquisition price for the Quick restaurants in BeLux and for the BK MFD
- Secured the flexibility required to support the conversion and roll-out plan and
- Established a supportive lender group

On 1 September 2016, the transaction successfully completed

The DC team has been an important part of the success of this transaction, which, given the conversion case, required a flexible funding strategy. Their execution expertise and knowledge of the debt

providers has enabled us to achieve an attractive funding solution which is tailored to our objectives and enables us to carry out the conversion plan.

Daniel Grossmann
Managing Partner at Kharis Capital

We very much enjoyed working with Kharis and GripInvest. They have real expertise in the fast food sector and we were able to exploit this in delivering this debt package.

Jonathan Trower
Managing Director at DC Advisory