

European Debt Market Monitor: Q3 2024 & Outlook

Innovation and flexibility driving
debt markets

2024

Q1

Q2

Q3

Q4

DC Advisory presents our latest European Debt Market Monitor, discussing the latest trends and themes impacting the debt markets across Europe, further to our previous edition published in September.

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Data Sources

Unless otherwise indicated, all tables, data and statistics provided in this piece, including with respect to deal activity and league table data, have been collected via the October 2024 DC Advisory Lender Survey, subject to the limitations of described below. *The October 2024 DC Advisory Lender Survey: (DC Advisory’s independent survey of 98 European banks and direct lenders. which was completed in October 2024 and conducted across UK, France, Germany, Austria, Switzerland, Spain, Belgium, Netherlands and Luxembourg (referred to herein as the “The October 2024 DC Advisory Lender Survey” or the “Survey”). Any such data, including league table data referenced herein is limited to the data provided by the Survey participants and is not meant to constitute definitive market data. The banks and lenders selected for the Survey are based on those that are most active in the market, and that DC Advisory interacts with the most. Accordingly, the Survey participants do not constitute an exhaustive list of banks and lenders who may have been active during the period addressed by the Survey. Unless otherwise indicated, all tables, data and statistics provided in this piece, including with respect to deal activity, have been collected via the October 2024 DC Advisory Lender Survey, subject to the limitations of the Survey. Comparisons to deal activity or other statistics from prior quarters or other periods are calculated by comparing the results of the Survey to the results from DC Advisory Lender Survey corresponding to the prior period, subject to the same limitations described above. **Transactions for the Italian region have been sourced from the LSEG Loan Connector (which is a publicly-available web-based loan information platform), as well as company press releases and filings, but has not otherwise been independently verified with the lenders. The region has been incorporated into the Debt Market Monitor from Q1-24 and therefore, transactions are only reported from this period.

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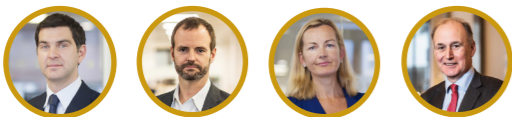
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European highlights

UK

Debt market conditions remain highly supportive of M&A processes, offering sponsors greater certainty of funding for acquisitions when the market does return.

[Read the full UK commentary >](#)



Ireland

Looking forward to the remainder of the year, we believe that continued M&A activity, particularly with the steady rise of private equity backed acquisitions, provides an optimistic backdrop to underpin continued levels of credit demand.

[Read the full Ireland commentary >](#)



France

The subdued M&A environment continues to translate into fewer financing opportunities in France. However, despite current political and business uncertainty, French and foreign lenders are still eager to deploy capital in the French market.

[Read the full France commentary >](#)



Spain

Considering Spain's favourable macroeconomic landscape, particularly when compared with the relative unrest in other countries across Europe, we maintain a positive outlook for the rest of the year and into 2025.

[Read the full Spain commentary >](#)



Benelux

We still believe M&A activity in Benelux for the next quarter will remain subdued in line with the year so far, and that volumes will rebound next year, especially given the piling up of portfolio companies combined with availability of liquidity.

[Read the full Benelux commentary >](#)



Germany

We note liquidity increasing and Germany turning back into a borrowers' market in which direct lenders are competing with banks, debt capital markets and institutional money.

[Read the full Germany commentary >](#)



Italy

The Italian debt market has reacted well to changing dynamics: tight financing conditions continue to ease after several months of restrictive interest levels¹; bank lending to firms maintains a steady growth²; and the M&A market continues its uncertain path.

[Read the full Italy commentary >](#)



European debt outlook

Q3 2024 overview

The European Broadly Syndicated Loan (BSL) market volumes for year-to-date Q3 2024 have surpassed the full-year total for 2021, making 2024 the strongest year for volumes since the COVID-19 pandemic, with a full quarter remaining³. This milestone was achieved despite a more pronounced summer slowdown, with volumes falling to €29.6bn in Q3 from €73.4bn in Q2 2024⁴.

Material near-term uncertainties weighed on borrowers and sponsors in Q3 2024: the US election, the first budget of a new UK government, political instability in France, and a stagnant German economy⁵. These macro conditions and continued doubts over valuations contributed to a sluggish European M&A environment, with a pronounced summer slowdown; volumes were down 57.3% compared to Q2 2024⁶.

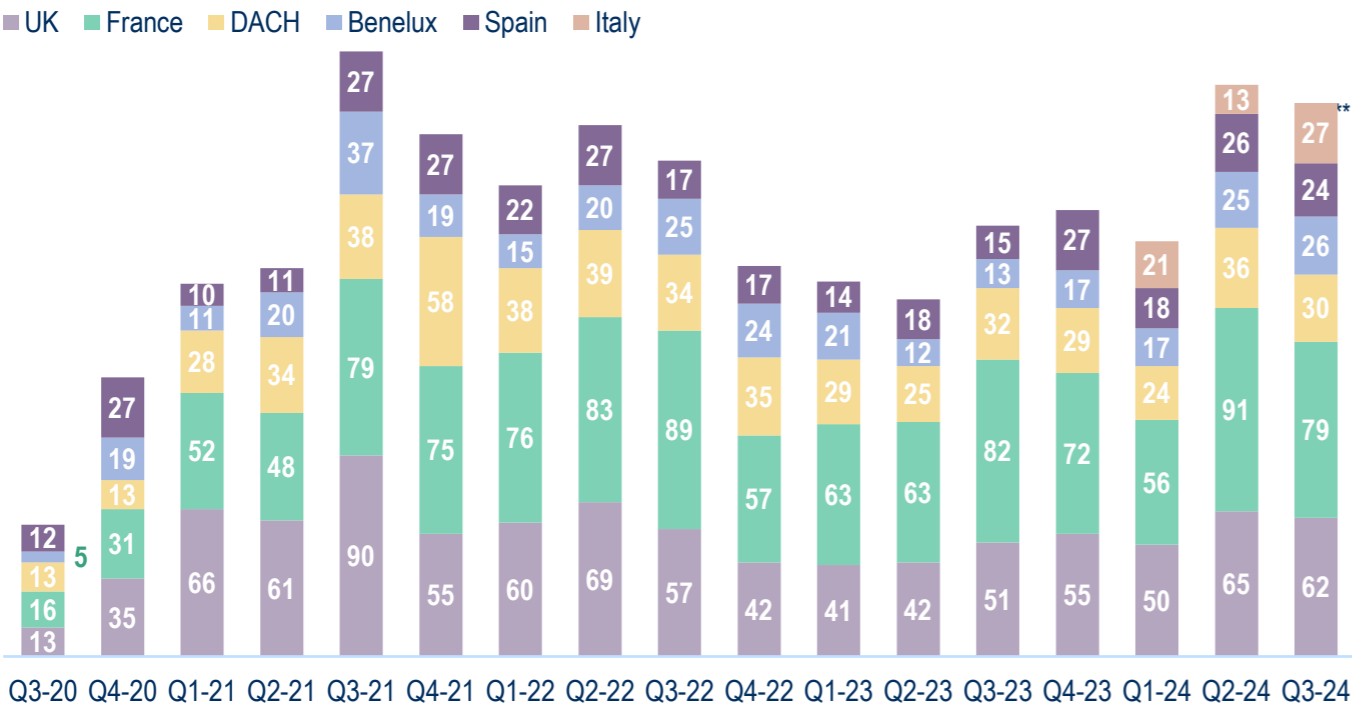
Refinancings, extensions, and repricings dominated loan supply in Q3 2024, totalling €23.3bn⁷ in BSL volumes and 56% of completed mid-market transactions according to our Lender Survey data⁸. With high liquidity levels

and limited new supply, borrowers took advantage of a repricing wave driven by these favourable conditions. Although cost savings from repricings decreased slightly, averaging 56.3 basis points (bps) in Q3 versus 71.4 bps in Q1⁹, borrowers actively pursued opportunities to lower their cost of capital.

We observed a similar trend in the private credit market, where direct lenders proactively reduced margins in response to competition from the BSL market. In some cases, we have seen margins dropped below 500 bps as lenders sought to deploy capital or protect their existing exposures.

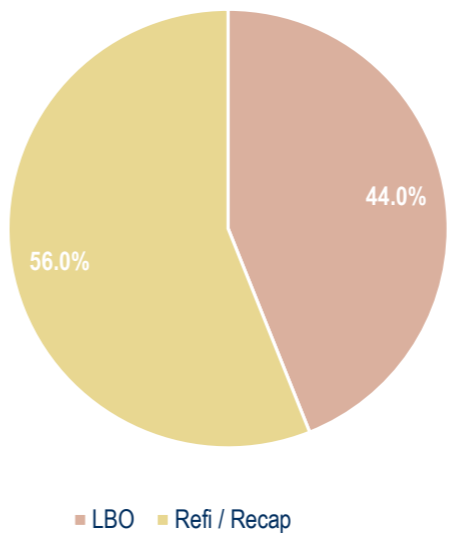
In addition to margin reductions, greater innovation and flexibility were evident from lenders across both the BSL and private credit markets. We have also seen this through an increase in the use of HoldCo PIK structures and higher dividend recap volumes, with BSL market volumes related to the latter rising 101% to €2.42bn in Q3 2024¹⁰.

Deal volumes by region*



**Transactions for the Italian region have been sourced from the LSEG Loan Connector (which is a publicly-available web-based loan information platform), as well as company press releases and filings, but has not otherwise been independently verified with the lenders. The region has been incorporated into the Debt Market Monitor from Q1-24 and therefore, transactions are only reported from this period.

Deal purpose*



Q4 2024 outlook

Q4 2024 has begun strongly, fuelled by a small surge in M&A-related activity as sponsors and institutions sought to close pipeline transactions ahead of the US general election and the UK autumn budget¹¹. M&A-related volumes in October 2024 alone surpassed the total for all Q3 2024¹².

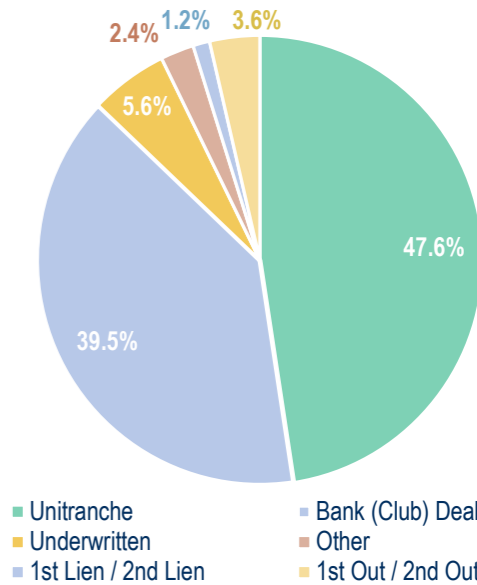
While the US election and UK autumn budget are now behind us, several uncertainties remain:

- The potential introduction of tariffs or changes in US policy toward Ukraine and the Middle East during President Trump's second term¹³
- Political uncertainty in Germany as it gears up for national elections, now expected to be held early in the new year following the collapse of its coalition government¹⁴
- France continues to face political instability after the snap election called earlier this year¹⁵

Despite mixed business reactions to the UK's autumn budget¹⁶, particularly the increase in employer NICs¹⁷, the UK appears more stable compared to much of Europe, which we believe could lead to increased capital flows into the UK.

Overall, we do not anticipate significant movement in volumes during Q4 2024. We expect refinancings and repricings to dominate supply once again, continuing the trends we have observed this quarter. We anticipate margins to remain low, with lenders continuing to innovate

Deal structure*



and offer flexibility through HoldCo PIKs and dividend recapitalizations.

While sponsors face mounting pressure to deploy and return capital to their LPs, we are optimistic that a sustained increase in M&A volumes is likely in 2025.

The European Broadly Syndicated Loan (BSL) market volumes for year-to-date Q3 2024 have surpassed the full-year total for 2021, making 2024 the strongest year for volumes since the COVID-19 pandemic, with a full quarter remaining.³



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UK highlights

UK debt mid-market deal activity slowed slightly in Q3 2024, volumes decreasing from 65 in Q2 to 62 in Q3 . This partially reflects a typical seasonal slowdown, as volumes were still up 19.2% year-over-year compared to Q3 2023 (51)¹⁹.

Positive sentiment in early Q3 2024 was supported by several factors: easing inflation²⁰, a decisive Labour win in the general election, and the Bank of England's August base rate cut²¹. However, we believe optimism during the quarter may have been slightly tempered by expectations of a challenging UK autumn budget and ongoing global geopolitical uncertainties, particularly surrounding the uncertain outcome of the US election - which collectively weighed on market sentiment.

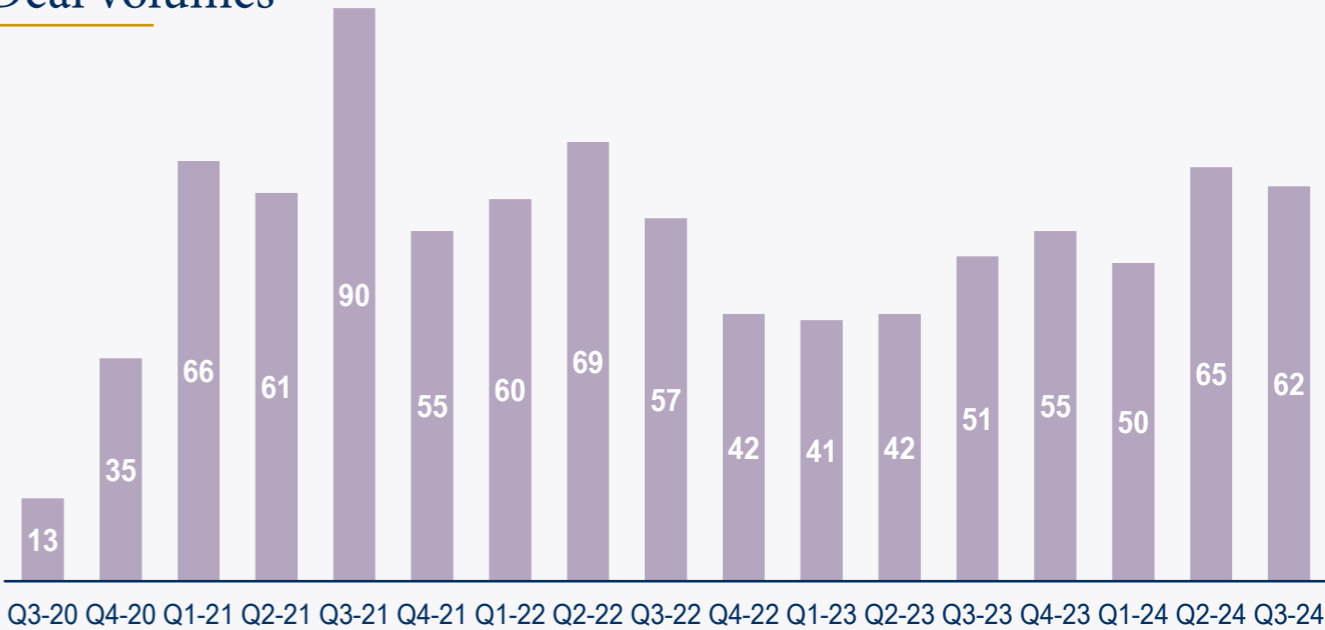
M&A transactions remained flat in Q3 2024, with LBOs steady at 25 compared to 24 in Q2²². This remains below historical averages despite significant liquidity available in the private credit market, with managers eager to deploy. With M&A activity still comparatively subdued, capital has continued to flow towards refinancings, which accounted for 60% of volumes in Q3 2024²³.

In response to competition from the BSL market, we have observed direct lenders proactively reduce margins, in some cases to below 500 bps, attracting borrowers seeking to reduce their cost of capital. Additionally, a trend we observed last quarter has persisted: the increased use of alternative financing structures, such as continuation vehicles, and greater utilization of dividend recaps to derisk for LPs due to extended hold periods.

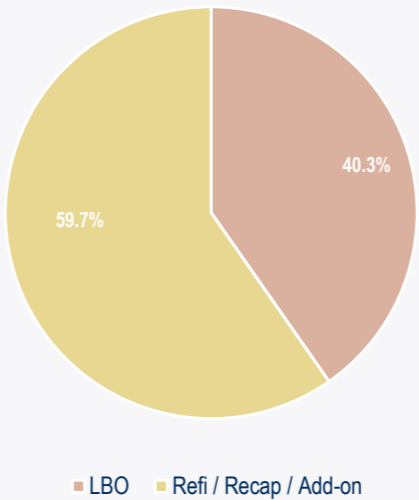
A spike in transactions occurred in October 2024 as companies and sponsors looked to complete deals before the US election and the autumn budget. However, the outlook for the remainder of Q4 2024 remains uncertain:

- Initial reactions to the autumn budget have been mixed, with yields on UK government bonds rising to a one-year high.²⁴ The hike in employer NICs is also expected to affect investment in sectors with already thin margins, such as hospitality²⁵
- Despite these concerns, the UK is experiencing relative stability and, in our view, is likely to be viewed as a more viable investment destination compared to much of Europe, given recent political turmoil in France and Germany
- The M&A market has been somewhat 'stop-start' throughout 2024, making predictions of a sustained recovery in volumes challenging. We believe a significant recovery in M&A related volumes appears more likely in 2025
- We expect trends exhibited through the rest of 2024 to persist, with low margins enabling borrowers to reduce their cost of capital and continued use of alternative financing structures and dividend recaps

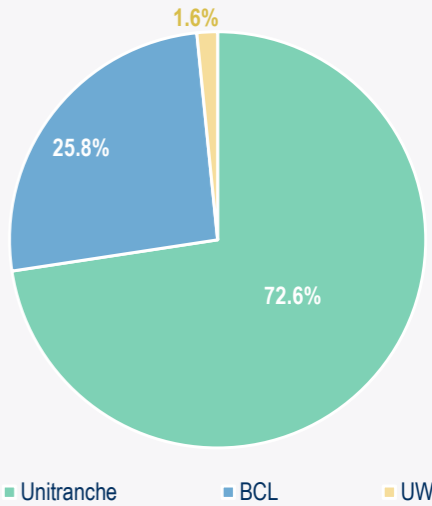
Deal volumes



Deal purpose



Deal structure



UK lender league tables

Banks		LTM	Funds		LTM
HSBC		45	Ares		42
Barclays		25	Apollo		13
Natwest		20	Macquarie		11
Lloyds		15	Park Square		11
SMBC		15	Permira		10
Santander		7	Arcmont		9
ING		6	Barings		9
Investec		6	Pemberton		8
BoI		5	Hayfin		7
Mizuho		4	Deutsche Bank		6

Data for these league tables is sourced from our Lender Survey, see Data Sources for important information regarding the Lender Survey.



France highlights

Activity in the French debt market saw a decrease this quarter compared with Q2 2024 - 79 announced transactions v 91²⁶. Levels remained steady however with Q3 2023²⁷.

In line with previous quarters, deal volume in the BSL market has continued to be driven in part by the refinancing or repricing of existing deals, making up 58% of deals in Q3 2024²⁸. However, some French new money TLB deals are now coming to the market too. We saw this recently with B&B Hotels printing a €350m add-on to fund a dividend²⁹ and two first-time rated issuers successfully raising financing: AD Education issued a €700m TLB to refinance its existing debt and finance bolt-on acquisition³⁰, and Europe Snacks allocated a €495m TLB to finance One Rock's buyout³¹.

With the resurgence of the BSL market, we have observed that direct lenders continue to consent to important pricing reductions and aggressive leverage levels in a bid to be competitive for larger deals. They do, however, remain dominant in the mid and upper mid-market. Notable French direct lending deals this past quarter include: a c. €200m package (6.0x unitranche at 525bps / 7.0x through PIK) provided by a Hayfin-led club to support Eurazeo's buyout of investment firm, Eres Group³²; Altares' refinancing with a €93m financing package from incumbent lender H.I.G.³³; and the acquisition of French medical imaging software provider EDL by Dentressangle, supported by c. €100m financing from Bridgepoint Credit at c. 6.0x leverage³⁴.

The subdued M&A environment continues to translate into fewer financing opportunities in France. However, despite current political and business uncertainty, French and foreign lenders are still eager to deploy capital in the French market. We saw this demonstrated by the wide appetite to finance CD&R's anticipated acquisition of a 50% stake in Sanofi's consumer healthcare unit, Opella³⁵. This mega deal is expected to be backed by more than 20 banks providing over €8.5bn in loans and bonds (c. 7x cash pay leverage) while a club of direct lenders should add c. €1.5bn of subordinated private debt.³⁶

We see lenders remain focused on the most sought-after sectors, such as Software, Healthcare, and Financial Services, as well as on increasingly popular strategies such as sustainable lending or NAV financing.



Nicolas Cofflard
Managing Director

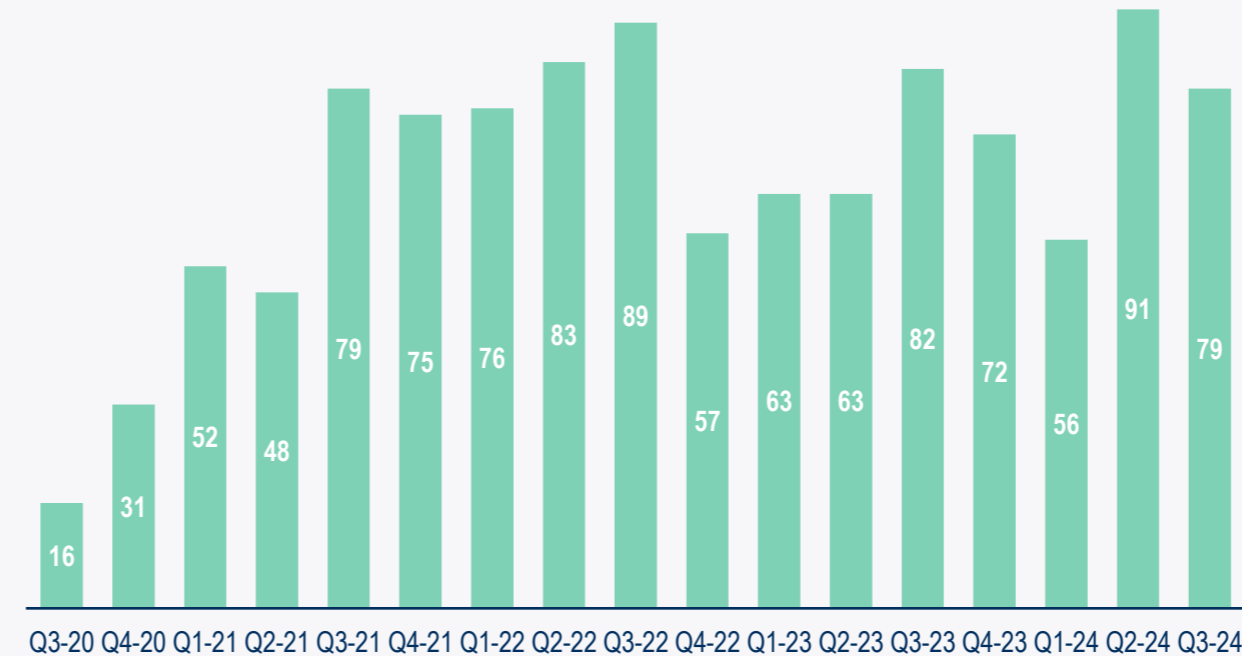
Nicolas joined the DC Advisory France team in 2016 to lead the Debt and Restructuring advisory practice, bringing over 15 years of financing experience.

France lender league tables

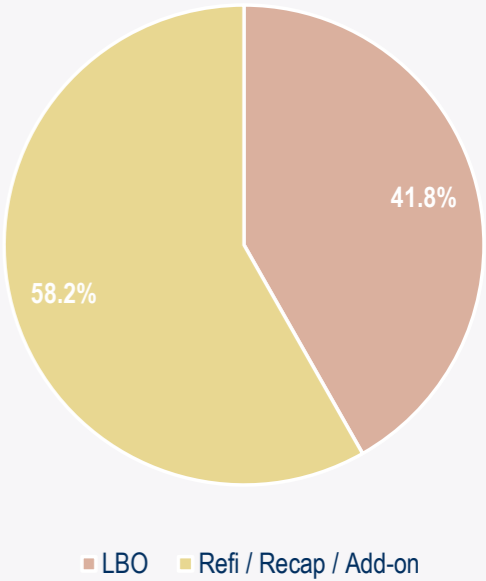
Banks	LTM	Funds	LTM
Société Générale	107	CAPZA / Artemid	23
BNP Paribas	92	CIC Private Debt	23
LCL	82	Eurazeo	20
CA-CIB	60	Tikehau	20
La Banque Postale	39	Schelcher Prince Gestion	20
Banque Populaire	38	Bpifrance	19
Banque Palatine	31	Barings	9
CIC	29	Allianz G.I.	8
HSBC	24	Kartesia	8
Caisse d'Epargne	17	Amundi	8

Data for these league tables is sourced from our Lender Survey, see Data Sources for important information regarding the Lender Survey.

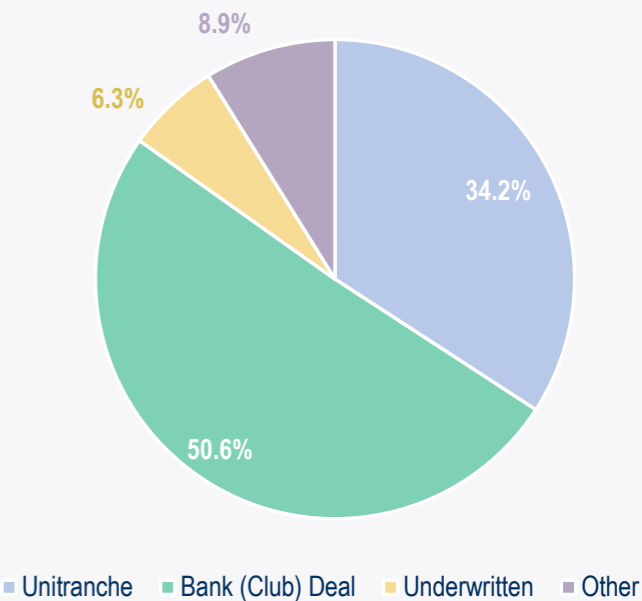
Deal volumes



Deal purpose



Deal structure



Germany highlights

As we forecast in our previous edition, there was a slight decrease in the number of completed deals in the German market - 30 down from 36 in Q2 2024³⁷ - but the number of active live deals continues to be high. We therefore anticipate the number of closed deals for the upcoming quarters to increase again.

Unlike the previous quarters, where refinancings and recapitalizations made up the majority of the transactions, in Q3 2024 the split in LBO transactions and refinancing / recapitalizations is evenly split.³⁸

We note liquidity increasing and Germany turning back into a borrowers' market in which direct lenders are competing with banks, debt capital markets (e.g. HYB, Nordic bonds) and institutional money (e.g. TLBs).

In addition, pricing has decreased further and even reached better margins than pre-2022 levels again, with documentation becoming more borrower friendly. We see lenders decreasing minimum EBITDA requirements, leading to margin pressure and looser terms. We also see this occurring in the below €10m EBITDA segment as the deal pipeline is improving.

Following a refinancing wave of Unitranche loans by BSLs mentioned in our previous edition, we are still observing direct lenders willing to substantially cut margins and fees in order to stay in a deal and to not be refinanced. Add-on financings and portfolio work are still dominating the market, but the number of new financings is increasing again as lenders have funds to deploy.

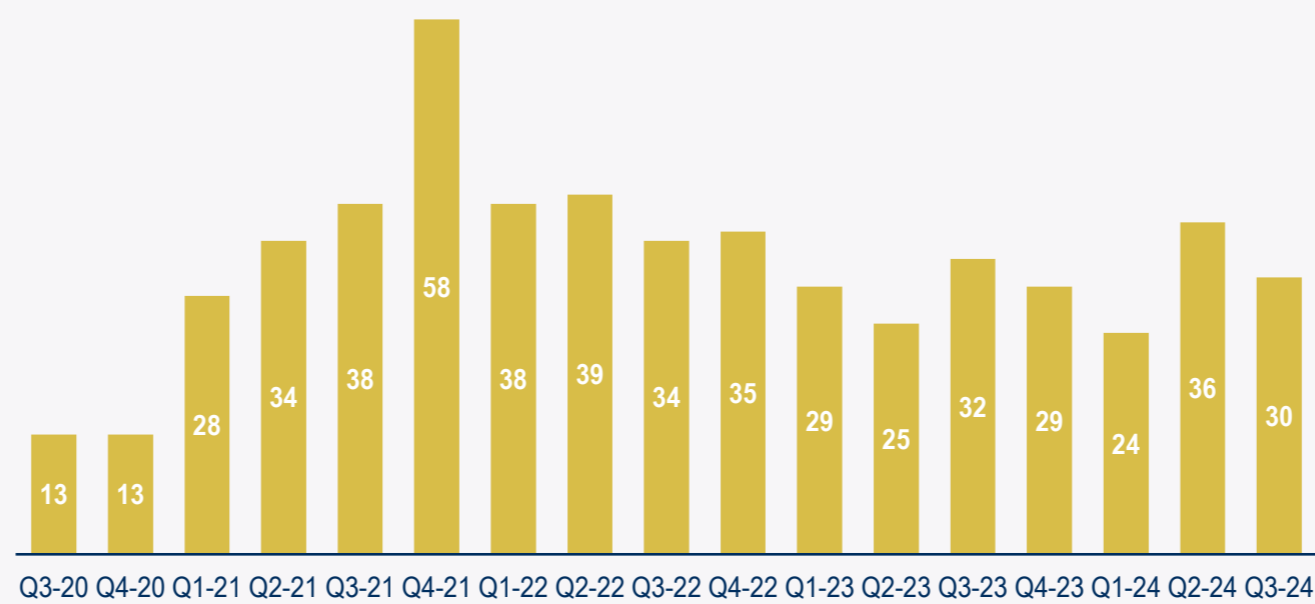
Due to increased pitch activities on the M&A side, we believe a number of deals will enter the market in early 2025.

Germany lender league tables

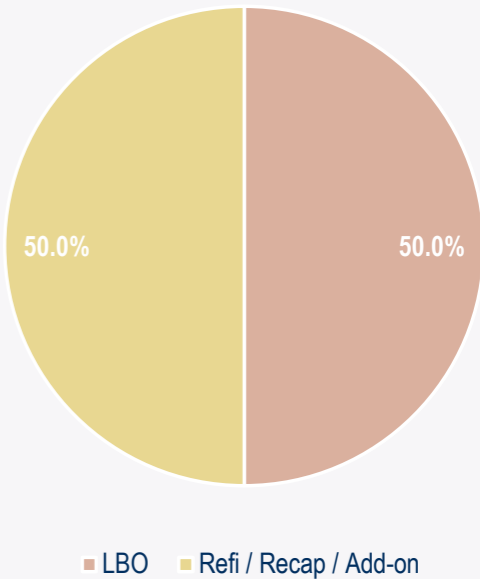
Banks	LTM	Funds	LTM
NordLB	12	Eurazeo	14
LBBW	10	Ares	11
OLB	9	Deutsche Bank	9
UniCredit	6	Arcmont	6
ING	6	HayFin	6
Berenberg	6	Macquarie	6
SMBC	5	Partners Group	5
Bol	4	Golub Capital	5
DZ Bank	4	White Peaks Capital	3
RBI	4	Alcentra	3

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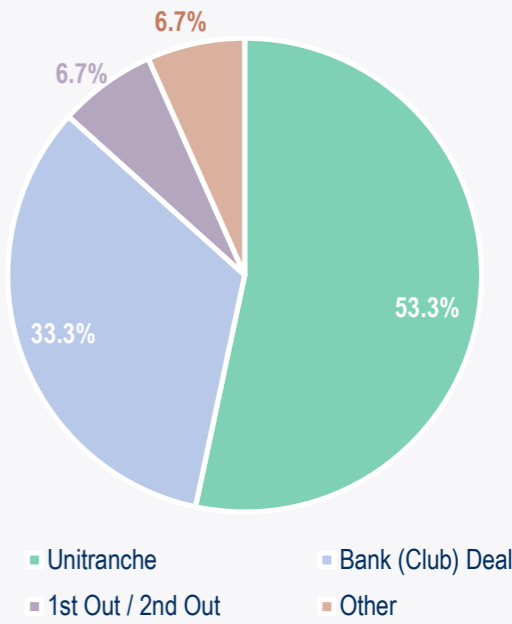
Deal volumes



Deal purpose

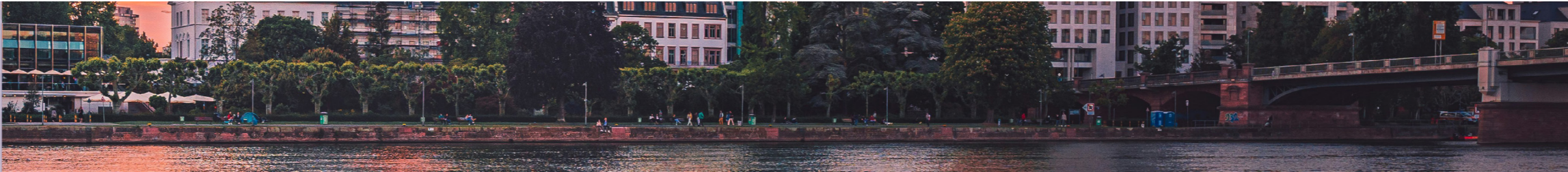


Deal structure



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Managing Director

Ari is based in our Frankfurt office and has 15 years' investment banking experience, focused predominantly in debt advisory.





Benelux highlights

The overall market sentiment in the Benelux region remains stable in line with last quarter. Deal volumes reflect this with Q3 2024 volumes keeping steady from last quarter (26 from 25³⁹).

Refinancing of Benelux portfolio companies is top of mind for financial sponsors, and we observe this in this quarter's lender survey data, with refinancings and repricings making up half of announced transactions⁴⁰. As the exit environment is still somewhat soft driven by the ongoing macroeconomic and geopolitical uncertainty, and current trading is mediocre to stabilize slow growth, we are seeing investors shy away from exits with lengthening holding periods. As a result, refinancing, also as margins are declining, is top of mind in order to extend and often including portability.

Generally, debt funds continue to win market share, especially in Business & Tech-Enabled and Software settings, from local banks.

We still believe M&A volumes for the next quarter will remain subdued in line with deal activity so far this year, and volumes will rebound, especially given the piling up of portfolio companies combined with the availability of liquidity. However, we do not believe we will see this rebound until the second half of 2025.

Generally, debt funds continue to win market share, especially in Business & Tech-Enabled and Software settings, from local banks. Generally, debt funds continue to win market share, especially in Business & Tech-Enabled and Software settings, from local banks.



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Co-CEO Netherlands



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Robert Ruiter
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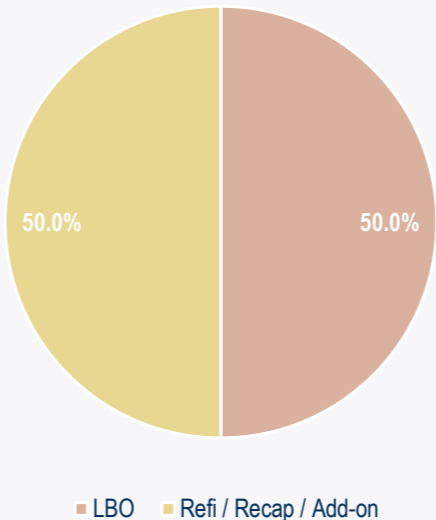
Benelux lender league tables

Banks	LTM
OLB	14
ING	12
Rabobank	11
ABN Amro	10
SMBC	6
Investec	5
CA-CIB	4
HSBC	4
Raiffeisen Bank	3
BNP Paribas	3

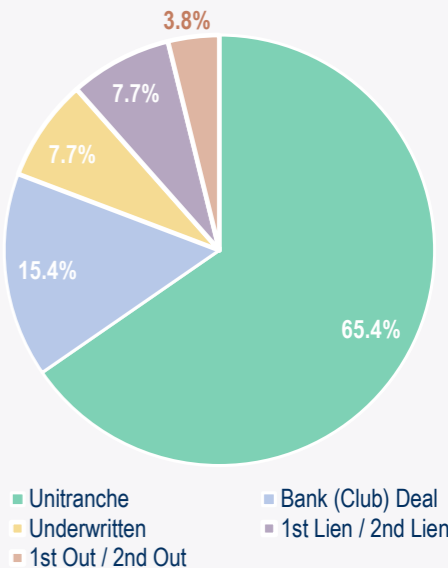
Funds	LTM
Barings	8
Permira	5
Hayfin	5
Partners Group	5
Deutsche Bank	4
Kartesia	4
Eurazeo	4
Bain Capital	3
Macquarie	3
Bridgepoint	3

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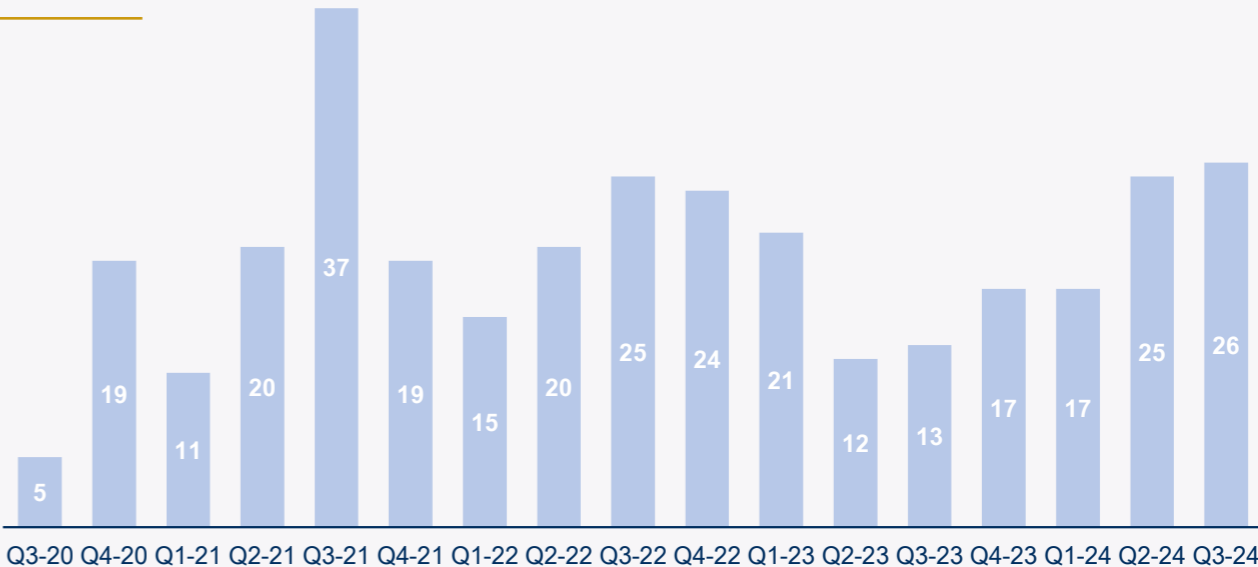
Deal purpose



Deal structure



Deal volumes





Spain highlights

In line with the improved macroeconomic conditions that have resulted in a better financing environment in 2024 so far, we have seen another quarter of growth – a 60% increase year-over-year in mid-market debt transactions closed in Q3 2024 compared to Q3 2023⁴¹.

We believe this growth has been driven, in part, by many State-aid financings raised after the pandemic (ICO loans and COFIDES) now facing the end of the grace period⁴² and soft conditions⁴³, putting additional pressure on the companies to launch refinancing process.

We have observed portfolio companies turn their focus to consolidation through add-on acquisitions as a consequence of a shortage of primary M&A deal activity.

As a result, growth financing, capex lines and accordion facilities have been extensively used to fuel these build-up strategies

The continuous increase of interest rates since Q2 2022 to Q1 2024⁴⁴ has helped narrow the pricing advantage that banks held compared to the private debt funds. Therefore, private debt financiers have increased their market share over the past 12–18 months⁴⁵.

Considering Spain's favourable macroeconomic landscape, particularly when compared with the relative unrest in other countries across Europe, we maintain a positive outlook as we look toward the rest of the year and into 2025:

- Spain's GDP is anticipated to grow by 2.9% in 2024⁴⁶, compared to 1.2% for the Eurozone⁴⁷, highlighting the resilience of the Spanish economy
- The decline in interest rates in 2024, which is expected to persist into 2025⁴⁸, we believe will facilitate refinancing processes while boosting M&A activity

Manuel Zulueta CEO Spain



Manuel is CEO of DC Advisory Spain where he leads the firm's Corporate Real Estate and Capital Advisory practices, bringing with him over 20 years' experience in investment banking and strategic consultancy.

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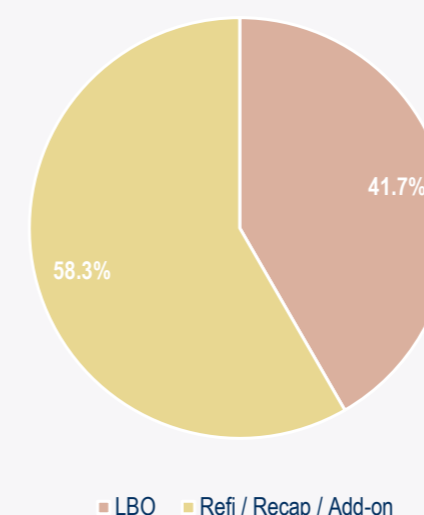
Spain lender league tables

Banks	LTM
Santander	41
CaixaBank	38
BBVA	36
Sabadell	12
Deutsche Bank	10
CA-CIB	9
BNP Paribas	8
ING	8
Bankinter	7
Bol	7

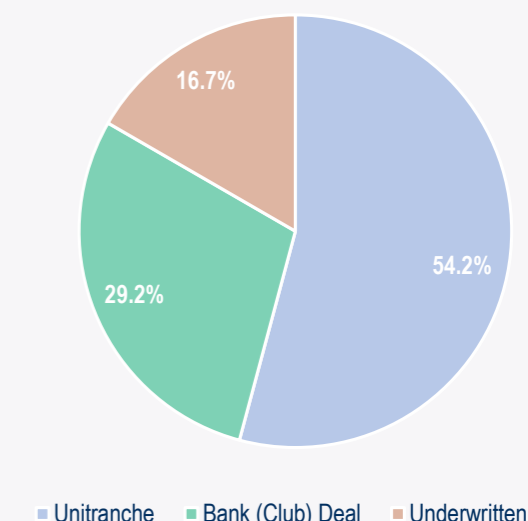
Funds	LTM
Tresmares	9
Oquendo	5
Ares	4
Muzinich	4
Alpha Wave	3
Kartesia	3
Talde	3
CAPZA / Artemid	2
Ardian	2
Cerea Partners	2

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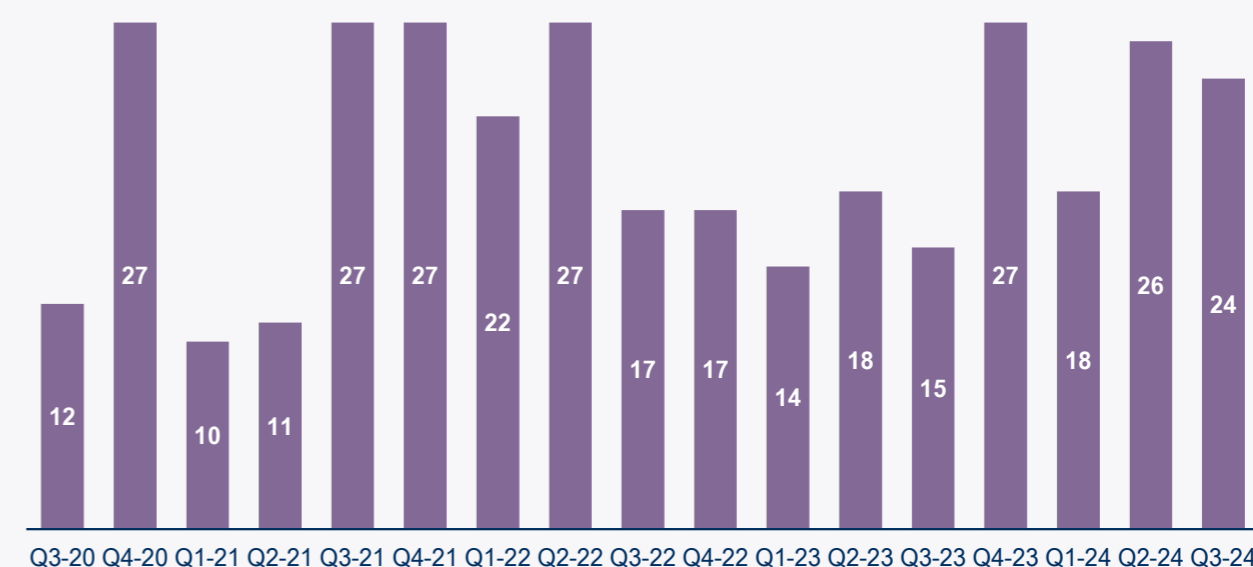
Deal purpose



Deal structure



Deal volumes





Italy highlights

This past quarter was slow for the Italian economy. Italian GDP remained the same as the previous quarter – still demonstrating a 0.4% increase compared to Q3 last year⁴⁹, however – and the employment rate decreased following an increase in Q2⁵⁰. However, the ECB provides ongoing support to the economy, lowering the deposit facility rate – the rate through which it steers the monetary policy stance – by 25 basis points⁵¹. This prudent but optimistic move follows the outlook for inflation, which, for its core part, is expected to decline to 2.3% in 2025⁵².

The stagnation of Italian GDP reflects opposite trends: services has been the only sector to show growth this quarter⁵³ led by international tourism⁵⁴, while the construction sector has suffered from the reduction of public subsidies (only partially balanced by government funded NRRP⁵⁵) recording a 4.6% decline versus its peak in early 2024. Companies have partially benefitted from lower credit cost, but investments in machinery and equipment have been delayed. On the consumer side, confidence is low, contributing to increased saving intentions⁵⁶.

The Italian debt market has reacted well to changing dynamics: tight financing conditions continue to ease after several months of restrictive interest levels⁵⁷; bank lending to firms maintains a steady growth⁵⁸; and the M&A market

continues its uncertain path following the limited recovery discussed in our last edition. The Italian M&A market saw a decline in in buyouts Q3 2024 of approximately 18% compared with the previous quarter⁵⁹, suggesting a slow-down aligned with the uncertain macroeconomic conditions.

We believe the short term debt market outlook for Italy will be dependent on the rise in disposable income and further rate cuts which should in turn contribute to the recovery of consumption and investment. We remain optimistic that macroeconomic conditions will see improvement in the new year, and that the debt and M&A markets will benefit accordingly.



Pietro Braicovich
Executive Vice Chairman Italy

Pietro joined from Houlihan Lokey, with 30 years of investment banking experience from firms across Europe and the US.



Giuliano Guarino
Co-Head Italy

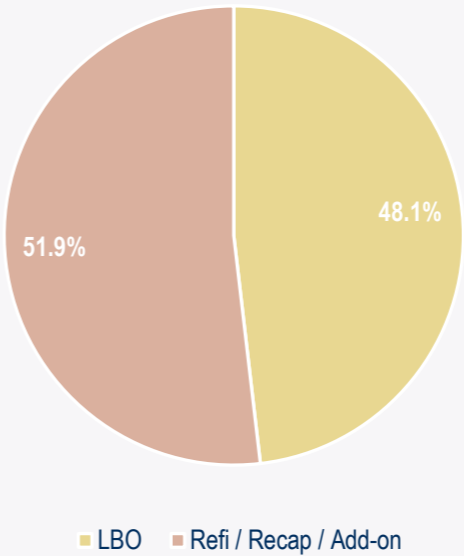
Giuliano was one of the founding members of our DC Advisory Italy office and brings with him some 15 years' investment banking experience.

Italy lender league tables**

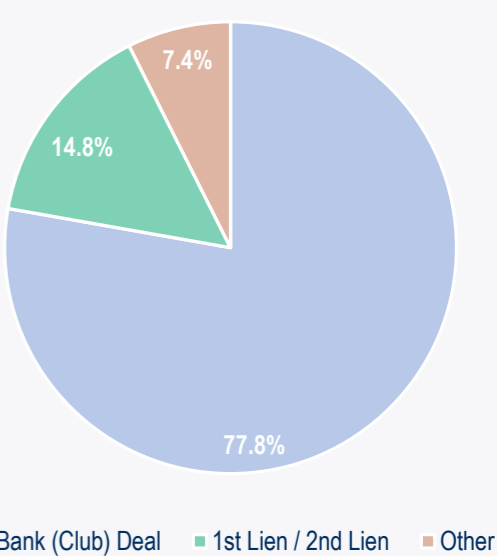
Banks	9M-24
Intesa Sanpaolo	28
UniCredit	28
Banco BPM	23
BPER Banca	22
CA-CIB	20
BNP Paribas	10
Cassa Depositi e Prestiti	7
Natixis	7
Mediobanca	7
Banca Nazionale del Lavoro	5

Funds	9M-24
Tikehau	4
Eurazeo	2
Muzinich	2
Antares	1
Arcmont	1
Carlyle	1
DBAG	1
Other	6

Deal purpose**



Deal structure**



**Transactions for the Italian region have been sourced from the LSEG Loan Connector (which is a publicly-available web-based loan information platform), as well as company press releases and filings, but has not otherwise been independently verified with the lenders. The region has been incorporated into the Debt Market Monitor from Q1-24 and therefore, transactions are only reported from this period.

Ireland highlights

Deal activity in the Irish mid-market has continued to show sustained optimism in Q3 2024, with demand unchanged quarter-on-quarter⁶⁰. This can be attributed to a robust M&A market⁶¹, in addition to the continued prevalence of refinancings and A&E transactions.

Positive economic sentiment continues to be underpinned by a strongly performing labour market, high level of exports and continued growth in household consumption⁶². This combination of positive sentiment, continued easing of inflation levels⁶³ and anticipated further reductions in interest rates⁶⁴, provide an optimistic backdrop for credit demand in the Irish market, in line with previous quarters.

Throughout the first three quarters of the year, there has also been a notable increase in private equity-backed M&A purchases⁶⁵ which has bolstered credit demand in the period. Arising from these factors, we see a maintained level of credit demand resulting from M&A and organic investment over the quarter. These factors, in addition to continued refinancings/A&E activity, have resulted in more confidence in deal flow during the year.

We note that M&A related transactions have continue to be funded with relatively modestly leveraged debt financing in the case of private equity purchasers as banks credit standards remain unchanged but tight⁶⁶.

Looking forward to the remainder of the year, we believe that continued M&A activity, particularly with private equity backed acquisitions, provides an optimistic backdrop to underpin continued levels of credit demand.

Looking forward to the remainder of the year, we believe that continued M&A activity, particularly with the steady rise of private equity backed acquisitions, provides an optimistic backdrop to underpin continued levels of credit demand.










Eoin McGuinness
Managing Director



Eoin is part of our DC Advisory Ireland team, with over 20 years' experience from the Bank of Ireland.

Recent European Debt Advisory transactions

 Advisor to the Company on Refinancing 2024	 Advisor to the Company on Incremental Financing 2024 	 Advisor to the Sponsor on Acquisition Financing 2024 	 Advisor to the Company on its Debut Syndicated Loan 2024 	 Advisor to the Company on HoldCo PIK Financing 2024  	 Advisor to the Company on A&E of Syndicated Facilities 2024 	 Advisor to the company on Refinancing 2024 
 Advisor to Investindustrial on the refinancing of Northius  2024 	 Advisor on the refinancing of existing debt facilities 2024 	 Advisor to the Sponsor on Acquisition Financing 2024 	 Advisor to the Company on Refinancing 2023 	Project Magenta Advisor to the Company on Facilities Amendment 2023 	Project Pace Advisor to the Second Lien Creditors on the Restructuring Process 2023 	 Advisor to the Sponsor on Acquisition Financing 2023 
 Advisor to the Company on the Refinancing 2023 	Project Monza Advisor to the Sponsor on Acquisition Financing 2023 	 Advisor to the Company on Refinancing 2023 	 Advisor to an Ad Hoc Group of Creditors on the Recapitalisation of the Company 2023 	 Advisor to the Company on the Restructuring process 2023 	 Advisor to the Sponsor on Acquisition Financing 2023 	Parkia Advisor to the Company on Refinancing and Sale 2023  
CHIME Advisor to the Company on Facilities Amendment 2023 	STIEGELER Advisor to the Company on Capex Facility Raise 2023 	MACCAFERRI Advisor to an ad hoc group of creditors on the Restructuring process 2022 	 Advisor to the Company on Acquisition Financing 2022 	 Advisor to the Company on Financing Package for Infracore Germany 2022 	 Advisor to the Company on Recapitalisation 2022 	 Advisor to Sponsor on Acquisition Financing 2022  

UK & Ireland (Part 1/3)

Multi-banked LBOs and refinancings completed in Q3 24

[illegible]

Notes:
BCL: Bank (club) deal; UW: Underwrite; Hybrid: Hybrid facility; Uni: Unitranche; Mezz: Mezzanine; PIK: PIK note; 10 / 20: First out, second out; 1L / 2L: First lien, second lien
Only lenders active in the LTM period are included

UK & Ireland (Part 2/3)

Multi-banked LBOs and refinancings completed in Q3 24

[illegible]

Notes:

BCL: Bank (club) deal; UW: Underwrite; Hybrid: Hybrid facility; Uni: Unitranche; Mezz: Mezzanine; PIK: PIK note; Pref Eq.: Preferred Equity; 10 / 20: First out, second out; 1L / 2L: First lien, second lien

Only lenders active in the LTM period are included

Multi-banked LBOs and refinancings completed in Q3 24

[illegible]

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BCL: Bank (club) deal; UW: Underwrite; Hybrid: Hybrid facility; Uni: Unitranche; Mezz: Mezzanine; PIK: PIK note; Pref Eq.: Preferred Equity; 10 / 20: First out, second out; 1L / 2L: First lien, second lien
Only lenders active in the LTM period are included

Multi-banked LBOs and refinancings completed in Q3 24

LBO

30

Multi-banked LBOs and refinancings completed in Q3 24

	Target	Sponsor	Société Générale	BNP Paribas	LCL	CA-CIB	La Banque Postale	Banque Populaire	Banque Palatine	CIC	HSBC	Caisse d'Epargne	Arkea	SMBC	ING	KBC	BoI	Natixis	Credit Mutuel Nord	JP Morgan	Mizuho	NatWest	BIL	ABN Amro	Neufize	Siemens	UniCredit	Barclays	CAPZA / Artemid	CIC Private Debt	Eurazeo	Tikehau	Schelcher Prince Gestion	Bpifrance	Barings	Allianz G.I.	Kartesia	Amundi	Cerea	Eiffel	MV Credit	Bridgepoint Credit	Muzinich	Arcmont	Hayfin	BlackRock	Park Square	Ardian	Partners Group	Indigo	Pemberton	JP Morgan	Golub Capital	White Peaks Capital	Deutsche Bank	Apollo	CVC	Alcentra	Priscoa	Five Arrows	HIG	Oquendo	Nature of deal																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																
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Multi-banked LBOs and refinancings completed in Q3 24

		Target	Sponsor	Société Générale	BNP Paribas	LCL	CA-CIB	La Banque Postale	Banque Populaire	Banque Palatine	CIC	HSBC	Caisse d'Epargne	Arkea	SMBC	ING	KBC	Boi	Natixis	Credit Mutuel Nord	JP Morgan	Mizuho	NatWest	BIL	ABN Amro	Neufilze	Siemens	UniCredit	Barclays	CAPZA / Artemid	CIC Private Debt	Eurazeo	Tikehau	Schelcher Prince Gestion	Bpifrance	Barings	Allianz G.I.	Kartesia	Amundi	Cerea	Eiffel	MV Credit	Bridgepoint Credit	Muzinich	Arcmont	Hayfin	BlackRock	Park Square	Ardian	Partners Group	Indigo	Pemberton	JP Morgan	Golub Capital	White Peaks Capital	Deutsche Bank	Apollo	CVC	Alcentra	Pricoa	Five Arrows	HIG	Oquendo	Nature of deal																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																														
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Multi-banked LBOs and refinancings completed in Q3 24

LBO

36

Multi-banked LBOs and refinancings completed in Q3 24

[illegible]

Notes:
BCL: Bank (club) deal; UW: Underwrite; Hybrid: Hybrid facility; Uni: Unitranche; Mezz: Mezzanine; PIK: PIK note; 1O / 2O: First out, second out; 1L / 2L: First lien, second lien
Only lenders active in the LTM period are included
'RO' denotes Raiffeisenlandesbank Oberösterreich
'RN' denotes Raiffeisenlandesbank Niederösterreich

Multi-banked LBOs and refinancings completed in Q3 24

[illegible]

Notes:
BCL: Bank (club) deal; UW: Underwrite; Hybrid: Hybrid facility; Uni: Unitranche; Mezz: Mezzanine; PIK: PIK note; 10 / 20: First out, second out; 1L / 2L: First lien, second lien
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Multi-banked LBOs and refinancings completed in Q3 24

Notes:
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Only lenders active in the LTM period are included

**Multi-banked LBOs and refinancings completed in Q3 24

**Multi-banked LBOs and refinancings completed in Q3 24

	Target	Sponsor	Intesa Sanpaolo UniCredit Banco BPM BPER Banca CA-CIB BNP Paribas Cassa Depositi e Prestiti Natixis Mediocredito Centrale Banca Nazionale del Lavoro MPS Bank Deutsche Bank CaixaBank ING Société Générale BBVA Banca Ifis OLB Barclays Rabobank Santander Bank of China MUFG SMBC Banca Akros Banca ICCREA Goldman Sachs HSBC Bank Indigo BnK Goldman Sachs Bol ICBC La Banque Postale Nomura Raiffeisen Bank Sparkasse Tikehau Eurazeo Munich Antares Arcmont Carlyle DBAG F2I Pemberton Eiffel Investment Group MacCap Pemberton VER Capital	Nature of deal
LBO	<u>EBITDA > €25m</u> <div>Bending Spoons Ceme doValue Kiko Microtest Italy Numia Railbid Sierra Investments Sofidel</div>	n.a. Investindustrial n.a. L Catterton Xenon Fonds Strategique d'Investissement n.a. Morgan Stanley Infrastructure Partners n.a.	[dots]	BCL BCL BCL BCL 1L / 2L BCL BCL BCL BCL
	<u>EBITDA < £25m</u> <div>Berardi Gruppo Animalia Masco Group Visionnaire Home Philosophy</div>	HIG Charme Capital Partners Ardian n.a.	[dots]	BCL Uni 1L / 2L Mezz
Refi/Recap/Add-On	<u>EBITDA > €25m</u> <div>Acinque Conserve Italia Soc Coop Agricola Custodia Valore Ferretti Garofalo Health Care Intercom Italcer Magni Telescopic Handlers Mascagni Musixmatch Numia Sammontana Italia Terna Rete Elettrica TotalErg</div>	n.a. n.a. n.a. n.a. n.a. Miura Partners & Mindful Capital Partners n.a. Assicurazioni Generali TGP Capital Fonds Strategique d'Investissement n.a. n.a. n.a.	[dots]	BCL BCL BCL BCL Uni BCL BCL BCL BCL 1L / 2L PIK BCL 1L / 2L BCL
Total Q3-24			17 14 11 10 7 5 3 2 2 2 2 4 2 1 1 1 2 1 2 1 1 0 0 0 1 1 1 1 1 1 0 0 0 0 0 0	27
Total Q2-24			2 2 3 2 2 1 1 0 1 1 0 0 1 1 0 0 2 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	13
Total Q1-24			9 12 9 10 11 4 3 4 5 2 2 0 2 2 2 3 1 0 0 1 1 2 2 2 0 0 0 0 0 0 1 1 1 1 1	21
Total 9M-24			28 28 23 22 20 10 7 7 7 5 5 4 4 4 4 4 4 3 3 2 2 2 2 2 1 1 1 1 1 1 1 1 1 1	61

Notes:
 **Transactions for the Italian region have been sourced from the LSEG Loan Connector (which is a publicly-available web-based loan information platform), as well as company press releases and filings, but has not otherwise been independently verified with the lenders. The region has been incorporated into the Debt Market Monitor from Q3-24 and therefore, transactions are only reported for this Q3-24 period.
 BCL: Bank (club) deal; UW: Underwrite; Hybrid: Hybrid facility; Uni: Unitranche; Mezz: Mezzanine; PIK: PIK note; 1O / 2O: First out, second out; 1L / 2L: First lien, second lien
 Only lenders active in the Q3-24 period are included

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*Lender Survey

Unless otherwise indicated, all tables, data and statistics provided in this piece, including with respect to deal activity, have been collected via the October 2024 DC Advisory Lender Survey, subject to the limitations of described below.

The October 2024 DC Advisory Lender Survey: (DC Advisory’s independent survey of 98 European banks and direct lenders. which was completed in October 2024 and conducted across UK, France, Germany, Austria, Switzerland, Spain, Belgium, Netherlands and Luxembourg (referred to herein as the “The October 2024 DC Advisory Lender Survey” or the “Survey”). Any such data, including league table data referenced herein is limited to the data provided by the Survey participants and is not meant to constitute definitive market data. The banks and lenders selected for the Survey are based on those that are most active in the market, and that DC Advisory interacts with the most. Accordingly, the Survey participants do not constitute an exhaustive list of banks and lenders who may have been active during the period addressed by the Survey. Comparisons to deal activity or other statistics from prior quarters or other periods are calculated by comparing the results of the Survey to the results from DC Advisory Lender Survey corresponding to the prior period, subject to the same limitations described above.

**Transactions for the Italian region have been sourced from the LSEG Loan Connector (which is a publicly-available web-based loan information platform), as well as company press releases and filings, but has not otherwise been independently verified with the lenders. The region has been incorporated into the Debt Market Monitor from Q3-24 and therefore, transactions are only reported for this Q3-24 period.

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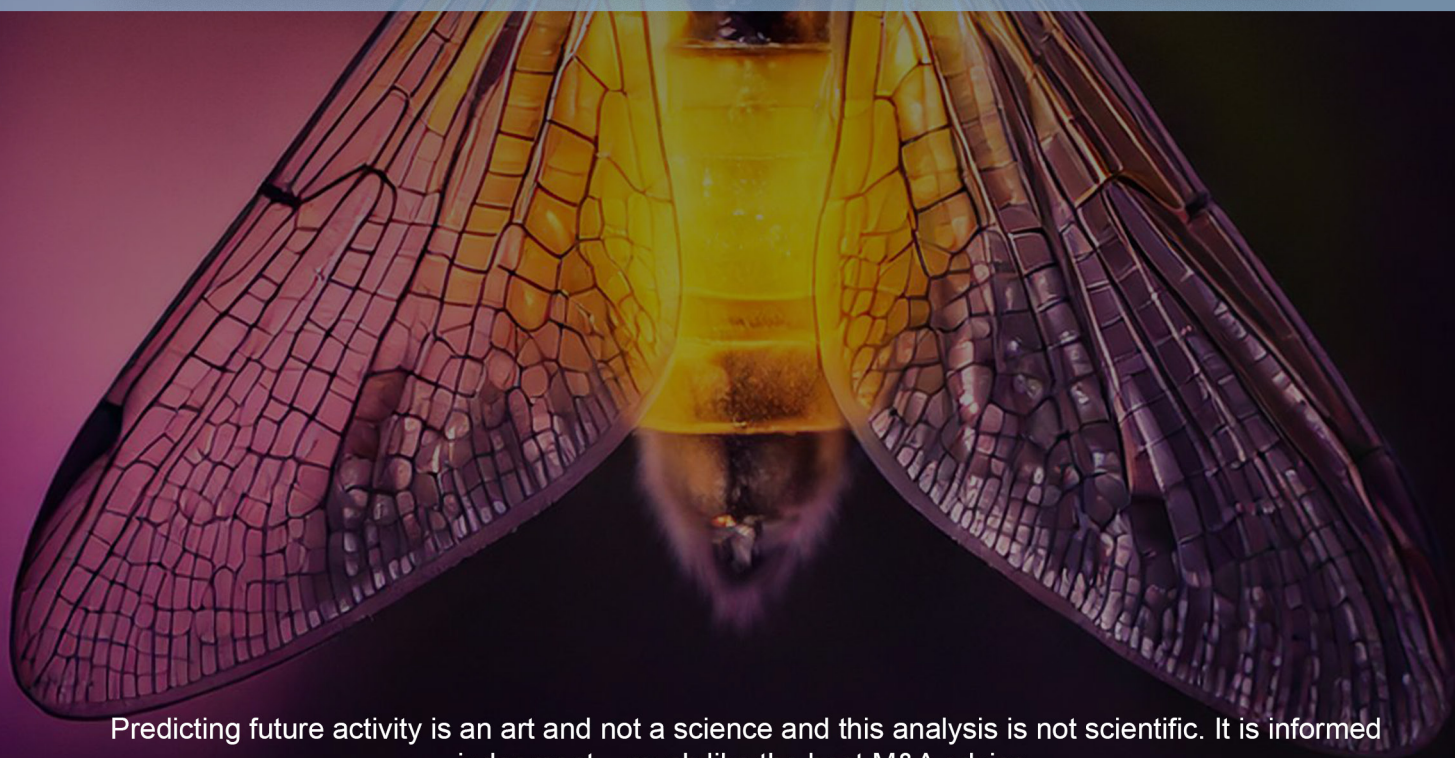
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