

**DATE**

February 21, 2024

**DEAL TYPE**

Debt Advisory & Restructuring

**DEAL LOCATIONS**



**DEAL TEAM**



**Ciara O'Neill**  
Managing Director

**UN SDG ACTIVITY**



# DC Advisory advised Napier on its investment from Crestline Investors



## Background

- Founded in 2015, Napier Technologies (Napier) is a UK-based AI-enabled provider of financial crime compliance software for customers across multiple industries
- Napier has historically driven strong topline growth without a traditional private equity sponsor or significant institutional capital. Following strong recent growth, Napier sought funding for geographic expansion into America, further development of its product offerings and the build-out of key channel partnerships
- Founded in 1997, Crestline Investors is a US-based, credit-focused institutional alternative asset manager

## Process

- DC Advisory was appointed by Napier to deliver a competitive financing solution
- DC Advisory managed a tailored competitive process to secure optimal financing terms, which enabled the team to identify a preferred funding partner to support the next stage of growth
- DC Advisory advised Napier on all interactions with diligence providers and potential lenders, while leading key commercial negotiations to deliver the right result

## Outcome

- In January 2024, DC Advisory secured Napier a competitive financing package from Crestline Investors to further accelerate its growth trajectory
- The transaction further demonstrates DC Advisory's expertise and capabilities within the capital advisory space

“We are delighted to have worked with the impressive Napier team on their debt raise. The new package will assist the company through its next stage of growth and path to becoming a leader in AI-enabled compliance software. The transaction demonstrates the strength and expertise of DC Advisory’s market leading Debt Advisory Group”

Ciara O’Neill  
Managing Director, DC Advisory UK