

DATE

July 02, 2019

SECTORS

Financial Services

DEAL TYPE

M&A Advisory

DEAL LOCATIONS



DEAL TEAM



Herald Ritch

Founder - DC Advisory US



Donato de Donato

Managing Director

DC Advisory advised MSouth Equity Partners on its strategic minority investment from Bonaccord Capital Partners



BONACCORD CAPITAL PARTNERS

DC Advisory acted as the exclusive financial advisor to MSouth Equity Partners (MSouth), a leading lower middle market private equity firm, on the sale of a passive, non-voting minority stake to Bonaccord Capital Partners (BCP). Pursuant to the transaction, BCP will provide capital to support the future growth of the firm and the development of strategic initiatives. BCP will not have any authority in making operating or investment decisions of MSouth. Terms of the transaction were not disclosed.

MSouth is a private equity investment firm that provides equity capital and expertise to support management teams in acquisitions and recapitalisations of lower middle market companies typically valued between \$25 and \$200 million. Based in Atlanta, Georgia, MSouth invests primarily in the South with a consistent focus on management buyouts of business services, specialty distribution, niche manufacturing, healthcare services and telecommunications/media companies. With over \$2.2 billion under management across four funds, MSouth is a successor to Cravey, Green & Wahlen, Inc., which was founded in 1984.

“The team at DC Advisory has been a valuable partner to MSouth for more than 15 years and we couldn’t imagine a better team to advise us on this very important transaction for our firm. Their dedication, expertise and advice helped deliver a fantastic outcome for MSouth.”

Mike Long
Partner, MSouth