

DATE

September 19, 2013

SECTORS

Business & Tech-Enabled
Services

DEAL TYPE

M&A Advisory

DEAL LOCATIONS



DC Advisory advised Nationwide Vision on its sale to Refac Optical Group



DC Advisory*is pleased to announce that its client, Nationwide Vision (“Nationwide”), Arizona’s largest optical retail chain and the 19th largest in the U.S., has been acquired by Refac Optical Group (“Refac”), a leading provider of vision care products and services in the U.S. and Canada.

Headquartered in Phoenix, Arizona, Nationwide operates two state-of-the-art medical centers and 64 retail locations, establishing itself as the leading vision care provider in Arizona over a 25-year history by providing excellent patient care, exceptional service and premium products. The company offers comprehensive ocular health solutions beyond traditional retail eye care, including high-quality corrective options via multiple laser technologies at its Laser Surgery Center.

Refac and its main operating company, U.S. Vision, represent the sixth largest retail optical chain in the U.S. The transaction with Nationwide continues Refac’s growth strategy of both internal and external expansion, including the acquisition of free-standing optical businesses.

“We developed an investment banking relationship with Nationwide several years ago and are delighted to have assisted in the execution of a transaction which aligns the common goals of Nationwide’s owners, management team, employees and patients in a successful outcome for all parties,” said Jeff Nahley, Managing Director and Head of DC Advisory’s* Healthcare Services Investment Banking Group.

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