

DATE

September 25, 2018

SECTORS

Technology & Software

DEAL TYPE

Private Capital

DEAL LOCATIONS



DEAL TEAM



Scott Wieler
Chairman



C. Chris Hastings
Managing Director



Eric Wagner
Managing Director

DC Advisory advised Infrastructure Networks on its growth capital investment from investment from Apollo Global



APOLLO

DC Advisory, a leading investment banking firm, acted as the exclusive financial advisor to its client Infrastructure Networks Inc. (INET) on its growth equity investment from funds managed by Apollo Global Management. The investment will allow INET to continue the rapid growth and expansion of its 4G / 5G-LTE private wireless offerings and further implement its industrial IoT platform. Additional capital was provided by current investors, Altira Group and Texas Ventures.

INET is a fully-integrated technology & telecommunications company that enables the 'Industrial Internet of Things' ("IIoT"). The Company provides the first end-to-end, standards-based, dedicated wireless solution platform capable of supporting the full spectrum of IIoT solutions, and owns or controls 4G/ 5G-LTE spectrum covering the majority of energy-producing assets in North America. By providing wireless LTE connectivity and "plug and play" solutions to oil & gas and industrial companies, INET has become the leader in rolling-out products and services to the industry.

We are thrilled to welcome Apollo to the INET team. The energy industry is at the forefront of a significant transformation, as companies embrace automation, analytics, and machine learning to help oil & gas companies more effectively compete in today's industrial marketplace. We are pleased that a global thought-leader such as Apollo has recognized the uniqueness and cross-industry flexibility of INET's technology and platform. The fact that we can guarantee service level

agreements and manage users and processes via our proprietary CloudCore infrastructure provides industrial companies with the comfort of a secure solution in a demanding environment. The DCS Advisory team led by Chris Hastings and Eric Wagner were great partners and delivered an outstanding result where they added tremendous value to our team. They demonstrated deep expertise and strong capital-raising capabilities at every milestone along the way. DCS Advisory has an established track record of success raising capital for growth companies and bringing deep industry knowledge to the table.

Scott Crist
Chairman and CEO of INET