



Endong Zhai
Managing Director

SECTORS

Consumer, Leisure & Retail
Education
Healthcare
Industrials

SOLUTIONS

Asia Access

LOCATION



Endong Zhai biography

ABOUT

Endong is among the earliest China cross-border M&A deal makers, with more than 15 years of relevant experience. He is part of our Asia Access team based in London, leading China-related deal originations & executions across DC Advisory.

Endong has been present in the City and European M&A market since the emergence of Chinese M&A – and has pioneered China Europe cross-border deals as one of the rare earliest practitioners, serving many leading Chinese firms and European clients. Endong holds a PhD in Manufacturing and Engineering from Cambridge University.

He says: “Resonance with Chinese investors only comes with the true understanding of matters at both the macro level, and the very specific sub-sector levels. At DC, I’m able to leverage my deep-rooted China knowledge and a cross-border transaction toolkit from years of practicing, to manage the cultural / behavioural differences and make the deals happen.”

COMPLETED TRANSACTIONS

DC Advisory advised The Scottish Salmon Company on the strategic review and subsequent public takeover by Bakkafrost

DC Advisory advised Altor on the sale of NorthStar Battery to EnerSys

DC Advisory advised Rossignol Group on a minority stake sale to IDG Capital

DC Advisory advised Clivet on its sale to Midea
