

**DATE**

May 23, 2025

**SECTORS**

Business & Tech-Enabled  
Services

**DEAL TYPE**

M&A Advisory

**DEAL LOCATIONS**



**DEAL TEAM**



**Carsten Burger**  
Managing Director



**Paul de Hek**  
Co-CEO



**Jan Hölterhoff**  
Vice President

**UN SDG ACTIVITY**



# DC Advisory acts as exclusive financial advisor to Trill Impact on the acquisition of Primutec Solutions Group

TRILL IMPACT

PRIMUTEC  
SOLUTIONS GROUP

## Background

- Primutec Solutions Group is a leading flat roofing services provider, currently operating across the Netherlands and Germany
- Primutec's core offering focuses on flat roofing, complemented by solutions in lightning protection, solar PV, and green roofing. Its service offering spans technical design and consulting, in-house certified installation teams, as well as renovation and preventative maintenance
- Primutec is a group of specialist companies, formed through a focused buy-and-build strategy that has added more than ten companies since 2018
- Primutec's expansion has been centered on the core B2B flat roofing segment and adjacent lightning protection segment, with more recent growth into the German rooftop solar PV sector
- Trill Impact is a leading impact house in Europe with around EUR 1.3 billion in assets under management

## Process

- DC Advisory was exclusively engaged by Trill Impact to provide buy-side M&A advice on the acquisition of Primutec through a cross-border team
- DC Advisory leveraged its extensive experience in buy-side transactions, its familiarity with Primutec, and deep knowledge across the building envelope and solar PV sectors to assist Trill Impact throughout the acquisition process
- DC Advisory provided comprehensive financial and strategic advice relating to deal

dynamics, value creation, and valuation

- DC Advisory was able to deliver a successful transaction for Trill Impact within a strict timeline

### **Outcome**

- Trill Impact signed a definitive agreement to acquire Primutec in May 2025
- The closing of this transaction is subject to customary closing conditions and regulatory approval. The financial terms of the transaction were not disclosed
- This transaction highlights DC Advisory's expertise in the energy and building technology ecosystem and underlines DC Advisory's strong focus on companies having a positive impact

“We are impressed by Primutec’s strong position and by their growth journey so far, built on longstanding customer relationships and an ability to deliver a comprehensive offering across a range of building envelope services. We look forward to continuing building on Primutec’s successful growth through this joint partnership.”

Korbinian Knoblach, Partner and Co-Head of Buyout at Trill Impact Advisory

"We are excited to have advised Trill Impact on the acquisition of Primutec and the partnership with management to continue their strong growth trajectory. Buildings are a major driver for meeting climate goals and the roof is undergoing a sustainable transformation with more green roofing and a rising penetration with solar PV for which Primutec is strongly positioned."

Carsten Burger, Managing Director at DC Advisory

## Disclaimer

For more information, please see our [transaction disclaimer](#)

For important information regarding testimonials, please see our [disclaimer](#).

