

DATE

January 08, 2019

SECTORS

Technology & Software

DEAL TYPE

M&A Advisory

DEAL LOCATIONS



DEAL TEAM



David Dolan

Managing Director

DC Advisory advised Decisiv on its growth equity investment from Kayne Partners



Kayne Partners is the growth equity group of Kayne Anderson Capital Advisors, L.P., focused on enterprise software and tech-enabled business services companies. The investment will support its growth and expansion in a range of industries in North America and globally.

Decisiv SRM is in use by the industry's leading commercial asset manufacturers, with over 11 million service events actively managed on the platform. By unifying the service supply chain with SRM, adopters of the platform are driving increased uptime and asset utilization while gaining improved connection to their customers.

With the support of Kayne Partners we can continue to develop and extend SRM to deliver solutions that drive unparalleled asset performance. Our goal was to find the best possible partner with the critical industry understanding that would enable us to take Decisiv's growth to the next level. We needed advisors who could ensure we realized that goal while allowing us to keep our focus on operating the business. Dave Dolan and the team at DC Advisory were extremely resourceful in helping us with our dual goals and achieve a great outcome. "Our goal was to find the best possible partner with the critical industry understanding that would enable us to take Decisiv's growth to the next level. We needed advisors who could ensure we realized that goal while allowing us to keep our focus on operating the business. Dave Dolan and the team at DC Advisory were extremely resourceful in

helping us with our dual goals and achieve a great outcome,” added Mr. Hyatt.

Dick Hyatt
President and CEO of Decisiv