



Justin Balciunas
Managing Director

SECTORS

Education
Technology & Software
Media & Telecom
Healthcare

LOCATION



Justin Balciunas biography

ABOUT

Based in our Washington DC office, Justin leads the firm's Education practice in the United States, leveraging over 23 years' investment banking experience primarily in the Education, EdTech and TMT sectors.

Previous positions have included roles with Merrill Lynch & Co. and Bear Stearns & Co., both based in New York.

Justin earned both his B.S. and M.B.A. from The Wharton School of the University of Pennsylvania.

Justin says: "I strive to optimize every client outcome by delivering consistent senior-level attention, tenacity, execution excellence, and deep sector knowledge."

Client testimonial: "When we were assessing investment bankers, it was clear that [DC Advisory] was the right partner for us...and we were correct! Their understanding of the education space, intimate knowledge of both private equity and strategic acquirers, and the manner in which they managed the process make Justin Balciunas and his team an unrivalled team in investment banking." *Ron Chase, CEO, Frog Street*

For important information regarding testimonials, please see our [disclaimer](#)

COMPLETED TRANSACTIONS

DC Advisory advised TrueLearn on a majority investment from LLR Partners

DC Advisory advised Ashworth College on its sale to Penn Foster

DC Advisory advised Catapult Learning, Inc. on a sale to The Vistria Group

DC Advisory advised MedBridge on its investment from LLR Partners

DC Advisory advised MetSchools on the sale of two special schools to Sequel Youth Services

DC Advisory advised Infobase on its sale to Centre Lane Partners

DC Advisory advised Frog Street Press on its sale to Excelligence Learning Corporation

DC Advisory advised Interactive Achievement (IA) on its sale to PowerSchool

DC Advisory advised Compass Learning on its sale to Edgenuity

DC Advisory advised Panopto on its growth equity investment from Sterling Partners
