



Justin Balciunas
Managing Director

SECTORS

Education
Technology & Software
Media & Telecom
Healthcare

SOLUTIONS

M&A Advisory

LOCATION



Justin Balciunas biography

ABOUT

Based in our Washington DC office, Justin leads the firm's Education practice in the United States, leveraging over 25 years' investment banking experience primarily in the Education, TMT, and Healthcare sectors.

Previous positions have included roles with Merrill Lynch & Co. and Bear Stearns & Co., both based in New York.

Justin earned both his B.S. and M.B.A. from The Wharton School of the University of Pennsylvania.

Justin says: "I strive to optimize every client outcome by delivering consistent senior-level attention, tenacity, execution excellence, and deep sector knowledge."

Client testimonial: "When we were assessing investment bankers, it was clear that [DC Advisory] was the right partner for us...and we were correct! Their understanding of the education space, intimate knowledge of both private equity and strategic acquirers, and the manner in which they managed the process make Justin Balciunas and his team an unrivalled team in investment banking." *Ron Chase, CEO, Frog Street*

For important information regarding testimonials, please see our disclaimer

COMPLETED TRANSACTIONS

DC Advisory advised Rebecca School and Aaron School on their sale to New Story

DC Advisory advised InGenius Prep on its investment by Sterling Partners

DC Advisory advised Infosec on its sale to Cengage Group

DC Advisory advised SmartDeploy on its sale to PDQ.com and TA

Associates

DC Advisory advised Home Care Pulse on its significant growth investment from Cressey & Company

DC Advisory advised Camelot Education on its sale to FullBloom

DC Advisory advised Brentwood Associates on its recapitalization of MedBridge

DC Advisory advised Inspired eLearning on its sale to J2 Global

DC Advisory advised TrueLearn on a majority investment from LLR Partners

DC Advisory advised 4INFO on its sale to Cadent
