

DATE

April 22, 2024

SECTORS

Industrials

DEAL TYPE

M&A Advisory

DEAL LOCATIONS



DEAL TEAM



Raymond Donegan

Managing Director, DC
Advisory Ireland

DC Advisory advises JFC Group and its subsidiary, Samedia on the acquisition of Interdiam B.V.



Background

- Based in France, Samedia is involved in the manufacturing and distribution of diamond cutting tools for the construction sector, with operations in France, Germany, Belgium, Switzerland and the US and employs c. 220 people
- Samedia is a subsidiary of the JFC Group, which is a manufacturer of plastic piping and products used in the civil engineering, agriculture, marine and material handling industries, and operates in nine countries in Europe
- Interdiam B.V., based in the Netherlands, specialises in manufacturing diamond core drills for OEM (Original Equipment Manufacturer) suppliers

Process

- DC Advisory was engaged by the JFC Group and its subsidiary, Samedia to act as its exclusive financial advisor to provide financial and strategic advice on its acquisition of Interdiam B.V.
- DC Advisory worked with JFC Group and Samedia to identify financial, tax, environmental and legal advisors to assist with the transaction and managed the various due diligence workstreams

- DC Advisory negotiated the key commercial terms of the transaction with Interdium B.V.'s sell-side advisor

Outlook

- In April 2024, Samedia acquired Intediam. The acquisition of Interdium will complement and diversify Samedia's product portfolio as well as broadening the customer base
- This transaction further showcases DC Advisory's deep expertise in the Industrials sector

"We were delighted to advise on this cross-border transaction. Samedia has grown successfully by acquisition and continues to have ambitious growth plans. This transaction underscores DC Advisory's commitment to facilitating strategic expansions for growing companies in the Industrials sector."

Raymond Donegan
Managing Director, DC Advisory Ireland