

**DATE**

July 25, 2021

**SECTORS**

Technology & Software

**DEAL TYPE**

M&A Advisory

**DEAL LOCATIONS**



**DEAL TEAM**



**François Prioux**

Managing Director



**Grégoire Philippe**

Executive Director

# DC Advisory advised the shareholders of Groupe Interway on its sale to Sogetrel

● ● ● GROUPE INTERWAY



## Background

- Founded in 1993, Groupe Interway (Interway) is a leading French technology specialist offering a wide range of solutions and services in three areas: networks (Wi-Fi & SD-WAN & LAN); digital payment solutions; and kiosks & interactive solutions
- Most of Interway's clients are active in the retail sector in France
- Since its inception, Interway has delivered strong organic growth, complemented by strategic acquisitions

## Process

- DC Advisory (DC) acted as exclusive advisor to the shareholders of Interway (BNP Paribas Développement and Bpifrance) on its sale process

## Outcome

- In June 2021, Sogetrel signed an agreement to acquire a majority stake in Interway
- As majority shareholder, Sogetrel will assist Interway in its next development phase
- This transaction further illustrates DC's expertise in the Technology & Software sector