

DATE

December 20, 2017

SECTORS

Business & Tech-Enabled
Services

DEAL TYPE

Debt Advisory & Restructuring
M&A Advisory

DEAL LOCATIONS**DEAL TEAM**

Daniel Gebler
Managing Director

DC Advisory advised DPE Deutsche Private Equity on the acquisition financing of AWK Group



DC Advisory advised Deutsche Private Equity (DPE) on the acquisition financing for its investment in AWK Group (AWK), the leading independent Swiss IT consulting specialist.

AWK is an established player in the Swiss IT consultancy space with particularly strong ties with governmental bodies and international blue chip customers in the private sector. Under the ownership of its management team, the Company has achieved impressive growth over the past few years, reaching >CHF 50 million in sales and 300 customer projects in the current fiscal year.

With AWK entering the next phase of its development, DPE will support the Company and its management in its future expansion including an expected doubling of the number of its employees over the next few years. Management will continue to be significant shareholders.

Senior debt financing provided by UBS and Migros Bank supported DPE's investment.

DC Advisory ran a competitive financing process with a selected number of banks in the Swiss market, successfully securing a senior debt package at highly attractive terms. DC Advisory's involvement enabled DPE to submit a fully financed offer and to sign the credit documentation within one month from first lender approach. The AWK acquisition financing process is another example illustrating DC Advisory's ability to steer a full debt process, attain committed financing and negotiate an attractive credit documentation within a very limited timeframe.

About DPE Deutsche Private Equity:

DPE is an independent German investment company that invests in SMEs in Germany,

Austria and Switzerland. Founded in 2007, DPE has since successfully launched three funds, managing total assets of 1.2 billion Euro. Since its foundation, DPE has invested in 20 companies both as majority and minority shareholder and pursued 49 add-on investments.