

**DATE**

May 30, 2023

**SECTORS**

Industrials

**DEAL TYPE**

M&A Advisory

**DEAL LOCATIONS**



**DEAL TEAM**



**Carsten Burger**  
Managing Director



**Felix Siek**  
Executive Director



**Lukas Gorny**  
Vice President

**UN SDG ACTIVITY**



**7** AFFORDABLE AND  
CLEAN ENERGY



# DC Advisory acts as exclusive financial advisor to the shareholder of enwitec on its sale to Egeria



## EGERIA

### Background

- enwitec electronic GmbH & Co. KG (enwitec), a family-owned company based in Germany, is a leading provider of photovoltaic connection technology serving both the residential and commercial markets
- Egeria is an independent pan-European investment company founded in 1997 focused on supporting medium-sized companies

### Process

- DC Advisory (DC) was engaged by the shareholder (founder's family) as exclusive sell-side advisor to identify the right partner that supports enwitec's future growth ambitions
- DC's long-lasting relationship with enwitec's founder and breadth of expertise in the global renewable energy market helped to position the business and secure a partner with a proven track-record in successfully scaling fast-growing family businesses



#### BUSINESSES

- DC provided hands-on support and comprehensive strategic advice on all aspects of the transaction

#### Outcome

- Egeria acquired a majority share in the company alongside Johann Wimmer (founder) and key employees who co-invested
- Egeria's investment gives enwitec the financial backing and operational support to embark on a new phase of growth
- Financial terms of the transaction were not disclosed. The transaction is subject to customary closing conditions
- This transaction illustrates DC's capability to support clients throughout their growth journey and successfully deliver sell-side advisory support in the Industrials (cleantech) sector

“DC Advisory was a great sparring partner and provided hands-on support and real advice throughout the entire process. They introduced us to Egeria, that with its expertise in renewable energy, is the ideal partner for the next phase of growth. Together with our trusting customers and business partners, we want to tap into the great potential that photovoltaics will offer internationally in the coming years.”

Johann Wimmer  
CEO of enwitec electronic GmbH & Co. KG

“We are extremely pleased to have assisted enwitec in finding the right partner to enter the next growth phase in the highly attractive photovoltaic market by leveraging a unique platform that Johann Wimmer has established over the last decade. The transaction underlines DC’s strong expertise across the energy & building technology sector and the attractiveness of companies benefiting from the irreversible shift towards a climate neutral society.”

Carsten Burger  
Managing Director, DC Advisory Germany

