

**DATE**

June 29, 2022

**SECTORS**

Infrastructure

**DEAL TYPE**

M&A Advisory

**DEAL LOCATIONS**



**DEAL TEAM**



**Grégory Roquier**  
Managing Director

# DC Advisory advised Altitude Infrastructure on its investments in Airmob and Phibee Telecom



## Background

- Airmob is a telecommunications operator founded in 2016 in South-West of France, providing LTE and 5G-based services in the B2B market with expertise in IP Centrex platforms and IoT connectivity, as well as MVNO services
- Phibee Telecom is a Paris-based telecommunications wholesaler, providing network access and interconnection solutions to international operators and offering service and solutions to telecom operators of all sizes, including VoIP and Cloud

## Process

- DC Advisory (DC), led by Grégory Roquier, acted as exclusive financial advisor to Altitude Infrastructure (Altitude) on its investment in two telecom companies: Airmob and Phibee Telecom
- DC leveraged its extensive experience in the French fibre sector, working closely with Altitude to deliver a successful outcome in an accelerated process

### **Outcome**

- The acquisition of both Airmob and Phibee allows Altitude to strengthen its presence in the telecom B2B market and consolidate its position as one of the largest independent telecom players in France
- DC has successfully concluded another transaction with Altitude, confirming its strong relationship with the group
- The successful outcome of this transaction illustrates DC's strong expertise in the infrastructure sector, and bolsters our fibre sector capabilities