DATE

July 01, 2024

SECTORS

Industrials

DEAL TYPE

Debt Advisory & Restructuring

DEAL LOCATIONS

DEAL TEAM

Giuliano Guarino
Co-Head of Italy

Pietro Braicovich
Executive Vice Chairman Italy

Alberto Tack
Director

UN SDG ACTIVITY

12 RESPONSIBLE CONSUMPTION AND PRODUCTION

DC Advisory advises Fabbri Group on the refinancing of its existing debt facilities

Background

- Gruppo Fabbri Vignola S.p.A. (Fabbri Group) is a leading industrial company involved in the production and sale of machinery, film and software for the fresh food industry, founded in the 1950s and headquartered in Vignola, Italy
- Fabbri Group operates two business divisions, machinery and films, providing complete packaging systems based on the synergy between these offerings
- Fabbri Group has over 400 employees, operating three manufacturing facilities across Italy and Switzerland, and five service centres in Italy, France, Germany, United Kingdom and Switzerland

Process

- DC Advisory was engaged by Fabbri Group as exclusive financial advisor in relation to the refinancing of its existing debt facilities
- DC Advisory ran a comprehensive and competitive refinancing process, including:
  - Financial modelling
  - Debt structuring
  - Lender marketing materials and due diligence
  - Full documentation negotiations
  - Overall process management

Outcome

- DC Advisory worked effectively and efficiently to meet Fabbri Group’s objectives, raising a competitive long-term financing from Muzinich & Co, a privately-owned, institutionally-focused investment firm specialising in public and private corporate credit

- This transaction further strengthens DC Advisory’s strong debt advisory practice and capabilities

> “DC Advisory managed a high-quality process throughout all phases of this important refinancing. We were delighted with their expertise and support in defining what solution was best for our Group.”

Stefano Pellegatta
CEO, Fabbri Group

> “We are thrilled to have advised Fabbri Group on this competitive refinancing. This new debt package will support the company in its strategy of further industrial growth, aimed at supporting the Group in the development of new geographic areas and in the innovation of its product offering towards more sustainable solutions.”

Pietro Braicovich
Executive Vice Chairman Italy, DC Advisory