

DATE

February 09, 2023

SECTORS

Technology & Software

DEAL TYPE

M&A Advisory

DEAL LOCATIONS



DEAL TEAM



Francesco Moccagatta
CEO



Giuliano Guarino
Co-Head of Italy



Alberto Tack
Director



Valentina Perrone
Vice President

DC Advisory advised BV Tech on its acquisition of Arturai

BV TECH

arturai

Background

- Headquartered in Milan (Italy), Arturai Italia S.r.l. (Arturai) is a global provider of cybersecurity and web performance solutions
- Arturai offers XDR (extended detection and response) PaaS (platform as a service) solutions and managed services to proactively protect systems internally, and on a global scale (application, infrastructure, people, web and mobile access)
- Arturai sells directly to customers across Europe, and its service coverage reaches 135 countries worldwide
- BV Tech S.p.A. (BV Tech) is a leading Italian system integrator enabling companies' digitalization process through the design, implementation, and maintenance of ICT systems, offering turn-key solutions with a high level of customization and differentiation

Process

- DC Advisory (DC) was engaged by BV Tech to provide buy-side M&A advice, together with KPMG, in relation to the acquisition of Arturai

- DC provided comprehensive advice to BV Tech throughout the process, including process strategy and tactics, support in negotiations, and advice on transaction documentation

Outcome

- Following a competitive auction, where BV Tech emerged as the preferred bidder, the transaction closed on February 9, 2023
- The transaction further demonstrates DC's strong capabilities in the Technology & Software sector

“We are proud to have advised on this transaction, as the acquisition marks an important milestone in BV Tech's strategic development, and bolsters DC's existing credentials in this market.”

Francesco Moccagatta
CEO, DC Advisory Italy