

DATE

February 23, 2023

SECTORS

Healthcare Business & Tech-Enabled Services

DEAL LOCATIONS



DEAL TEAM



Stefan Jaecker CEO



Wolfgang Kazmierowski Managing Director



Carsten Burger Managing Director



Edward de Stigter Executive Director

DC Advisory advised Altor on the acquisition of VTU Group



Background

- Founded in 1990, VTU Group GmbH (VTU) is a leading European life sciences and green transition process engineering company, offering end-to-end Engineering, Procurement, Construction Management and Validation (EPCMv) services. VTU is headquartered in Austria and operates in 30 locations with more than 1,200 employees across Europe and generated revenues of EUR 175M in FY22
- In 2018, Deutsche Private Equity (DPE) acquired a majority stake in VTU and supported the growth and expansion of its core competencies
- Altor is a private equity firm that invests in medium-sized companies, predominantly in the Nordics and DACH regions, and has so far raised EUR 10BN in total commitments with offices in Copenhagen, Helsinki, Oslo, Stockholm and Zurich

Process

- DC Advisory (DC) was exclusively engaged by Altor to provide buy-side advice in relation to the acquisition of VTU
- DC leveraged its knowledge of the engineering and planning industry and wider
 Healthcare sector to support Altor with valuation, process-related and strategic advice
- In a highly competitive environment, DC supported on the development and execution of a compelling bidding strategy that ultimately led to a successful outcome

Outcome

 In February 2023, Altor acquired a majority stake in VTU for an undisclosed consideration from DPE and Management. The closing of the transaction is subject to





Sven Lange Vice President

UN SDG ACTIVITY





regulatory approval

- Altor will support VTU in its growth journey to become a European leader in high valueadded process engineering services, and a sector specialist in green transition process engineering
- VTU will continue to be led by its current management team, who have again reinvested in the company
- This transaction highlights DC's expertise in the Healthcare sector and the engineering and planning industry, and demonstrates its commitment to ESG related activity