

**DATE**

January 24, 2025

**SECTORS**

Education

**DEAL TYPE**

Debt Advisory &  
Restructuring

**DEAL LOCATIONS**



**DEAL TEAM**



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**UN SDG ACTIVITY**



# DC Advisory advises Corpfin Capital on the acquisition financing of Grupo Versus

**CORPFIN CAPITAL**



## Background

- Grupo Versus is a leading platform for state security forces' official examinations in Spain
- Grupo Versus was founded in July 2024 through Corpfin Capital's acquisition of the leaders in three verticals: Prefortia (Civil Guard), Jurispol (National Police) and Forvide (Penitentiary Institutions). Prefortia's shareholder reinvested in Grupo Versus partnering with Corpfin Capital in this project
- The objective of the transaction is to integrate the three companies, capitalize on synergies, and leverage Prefortia's outstanding online capabilities to grow in all three verticals
- The project offers significant opportunities for inorganic growth, through acquisitions across Grupo Versus' existing verticals and in new education segments
- Corpfin Capital has extensive expertise in integration/build-up projects, with a proven track record investing in companies like Preving Group (now Vitaly) or Palex. Corpfin Capital has also invested in leading education companies such as Kids&Us

## Process

- DC Advisory acted as exclusive financial advisor to Corpfin Capital and Grupo Versus in the arrangement of its acquisition financing
- The process involved an initial phase to enhance the visibility of the opportunity before the acquisition and a final phase focused on the execution, selecting the best alternative for the shareholders and the proposed business

plan

- A competitive process was carried out among various entities, evaluating three distinct alternatives, to enhance competition among lenders and provide flexibility to Grupo Versus
- The complexity of the deal stemmed from the need to coordinate with more than nine entities while securing financing within a highly compressed timeline to meet Grupo Versus' execution calendar
- Funds were intended to finance the transaction and enable future acquisitions to drive inorganic growth

### **Outcome**

- DC Advisory achieved outstanding results in meeting the financing goals and proposed calendar
- The process concluded with a hybrid financing structure under a Club Deal format, optimizing financing costs while maintaining the required flexibility for future payments or new acquisitions
- The transaction closed in December 2024

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