

DATE

April 21, 2022

SECTORS

Business & Tech-Enabled
Services

DEAL TYPE

M&A Advisory

DEAL LOCATIONS



DEAL TEAM



John S. Lanza
Managing Director

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DC Advisory advised SolomonEdwards on its sale to Renovus Capital Partners



Background

- Headquartered in Pennsylvania, SolomonEdwards is a leading professional services firm with over 150 full time employees and offices in San Francisco and Houston
- Focused on strategy execution, SolomonEdwards provides solutions for complex situations across:
 - Accounting, banking & financial services
 - Business transformation
 - Governance & regulatory compliance
 - Transaction & regulatory advisory services

Process

- DC Advisory (DC), led by John Lanza, was engaged by SolomonEdwards to provide comprehensive sell-side advice
- DC orchestrated a competitive process with outreach to relevant strategic players and financial sponsors, and provided strategic support across multiple workstreams
- SolomonEdwards received significant interest due to its unique position within the professional services market, and its compelling economic business model

Outcome

- The process resulted in an acquisition by Renovus Capital Partners

- As a result of this transaction, SolomonEdwards seek to make additional investments in its team and delivery capabilities, and accelerate its planned expansion as a platform company
- This transaction further bolsters DC's strong existing track record in the professional services space and demonstrates its wide network across Business & Tech-Enabled Services