

DATE

December 20, 2024

SECTORS

Industrials

DEAL TYPE

M&A Advisory

DEAL LOCATIONS



DEAL TEAM



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& Head of DACH & CEE



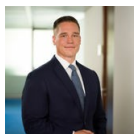
Wolfgang Kazmierowski

Managing Director



Carsten Burger

Managing Director



Sven Lange

Director

UN SDG ACTIVITY



DC Advisory acts as exclusive financial advisor to QSIL SE on the sale of its Quartz division to SCHOTT



Background

- QSIL SE (QSIL), headquartered in Ilmenau, Germany, is a leading international specialist for refractory and high-temperature resistant high-performance materials
- The Quartz division of QSIL (QSIL GmbH Quarzschmelze Ilmenau) is a specialist and technology leader in the manufacturing of high-purity fused quartz products
- QSIL has a longstanding and global customer base, providing mission-critical products, particularly for the semiconductor industry
- SCHOTT is an international group producing high-quality components and advanced materials, including specialty glass, glass-ceramics, material technology, and polymers

Process

- DC Advisory was mandated as exclusive financial advisor to QSIL on the sale of its Quartz division
- DC Advisory provided comprehensive sell-side M&A advice to identify the right partner to support QSIL Quartz's growth and innovation ambitions, and strengthen their position in the market
- DC Advisory supported QSIL during the sell-side process by orchestrating a global but focused sales process, involving the coordination of due diligence

workstreams including relevant carve-out particularities, ultimately identifying the best partner

- This transaction showcases DC Advisory’s expertise in the performance materials and high-technology sectors

Outcome

- In December 2024, QSIL entered into a definitive agreement to sell its 100% shareholding in QSIL Quartz to SCHOTT, strengthening SCHOTT’s commitment to the semiconductor industry
- QSIL Quartz’s expertise and specialized quartz capabilities will complement SCHOTT’s diverse and high-tech product portfolio
- The strategic decision to acquire QSIL Quartz addresses the growing need for advanced materials in semiconductor manufacturing, fuelled by the rise of AI and next-generation technologies requiring more powerful and efficient microchips
- The closing of the transaction is expected to take place early 2025, subject to regulatory approvals and customary closing conditions

“As a foundation-owned company with strong values and a longstanding history of success, SCHOTT was an ideal choice for us as the new owner. This partnership is a natural fit, as both companies are forward-thinking, high-tech material experts in major global industries. We are convinced that this transaction will further strengthen our leading market position, and will be very beneficial for our customers, employees, and especially the semiconductor market. Throughout the process DC Advisory has been a real sparring partner for us, providing always honest and fair advice.”

Michael Keitz
Managing Director and Co-CEO of QSIL Group

“We are delighted to have advised QSIL on this exciting transaction. The semiconductor market provides for highly attractive international growth opportunities and relies on high purity material providers that meet the high requirement levels. We are

convinced that the future will be prosperous for QSIL Quartz together with SCHOTT.”

Carsten Burger
Managing Director at DC Advisory

Disclaimer

For more information, please see our [transaction disclaimer](#)

For important information regarding testimonials, please see our [disclaimer](#).