

DATE

March 01, 2013

SECTORS

Consumer, Leisure & Retail

DEAL TYPE

Debt Advisory & Restructuring

DEAL LOCATIONS



DEAL TEAM



Ciara O'Neill
Managing Director

DC Advisory advised Siblu on a refinancing



Siblu is a leading operator of owner-occupier holiday parks in France, with 15 sites and a total of 7,900 pitches. The Company has grown both organically and through a number of acquisitions, the last of which was Rives de Condrieu in 2012. DC advised Siblu on raising €80m of new committed facilities.

The refinancing will allow Siblu to reduce the cost of its funding, secure long term financing and provides flexibility to raise further acquisition lines. New French lenders participated in the refinancing, diversifying Siblu's sources of funding away from a UK-focused syndicate and positioning the business for future growth.

In jointly sourcing debt funding in London and Paris, DC managed the project very well indeed. Led by Ciara Neill, they demonstrated a capacity to get the job done calmly and professionally.

Leslie Hurst
CEO, Siblu