

DATE

October 20, 2016

SECTORS

Industrials

DEAL TYPE

M&A Advisory

DEAL TEAM



Michael Mariaz
Managing Director



Gary Hancock
Managing Director

DC Advisory advised Baird Capital on the sale of SGX Sensortech to Amphenol



Headquartered in High Wycombe, UK, SGX Sensortech (SGX) is a manufacturer of innovative sensors and detectors.

Its Air Quality Sensor division (AQS) develops, manufactures and supplies advanced gas sensing products for automotive, industrial and indoor air quality applications.

DC Advisory (DC) was engaged by Baird and SGX to advise on the potential sale of AQS following a number of inbound expressions of interest from major international trade buyers.

Amphenol Corporation (Amphenol), the \$20bn market cap, Fortune 500 company put forward an attractive, pre-emptive proposal to acquire AQS and entered into a period of exclusivity.

Amphenol signed and completed the acquisition of AQS in October 2016, after a short, intensive due diligence process.

The X-Ray Detector Division of SGX will remain under Baird's ownership, trading as Rayspec Limited.

We were impressed by DC Advisory's knowledge and reach with potential acquirers. They worked closely with me and our CFO but also with the next layer of management, at various locations in Europe, which enabled them to gain an in depth knowledge of the company's operations and markets. They maintained the right level of competitive tension throughout the process and with their experience they were

able to guide us effectively through the various hurdles that we had to cross to get the deal done.

David Norman
Executive Chairman of SGX

This transaction demonstrates DC's capability in supporting private equity owners in exiting portfolio companies to major global corporations. It also reinforces our credentials in the rapidly consolidating automotive sensor industry.

Michael Mariaz
Managing Director at DC Advisory