

DATE

November 29, 2023

SECTORS

Business & Tech-Enabled
Services

DEAL TYPE

M&A Advisory
Financial Sponsors

DEAL LOCATIONS



DEAL TEAM



Andrew Strudwick
Managing Director



Amish Bakhai
Managing Director



Edward Godfrey
Managing Director



Oliver Ramskill

DC Advisory advises ECI Partners on its investment in ISMS.online



Background

- DC Advisory advised ECI Partners (ECI), a the UK-based mid-market private equity firm, on its acquisition of ISMS.online
- ISMS.online is a provider of information security management software to companies across the UK, Europe, US, Canada, New Zealand, and Australia
- Their distinct Software-as-a-Service (SaaS) offering provides companies with a management system that significantly accelerates their ability to meet international security standards, such as ISO 27001, in addition to NIST, SOC2 and GDPR regulatory requirements

Process

- The DC Advisory team, led by Andrew Strudwick and Amish Bakhai, were engaged by ECI Partners to provide buy-side M&A advice, including process and sector intelligence, in a competitive process

Outcome

- ECI's investment will enable ISMS.online to continue to invest in sales, marketing and product development, to meet the growing demand within the global market
- With the ECI team's track record with successful buy-and-build platforms, it is well-placed to capitalize on existing market fragmentation
- The transaction further reinforces DC Advisory's expertise in the compliance and security software sector

Vice President

“We would like to thank Andrew, Amish and the wider DC Advisory team for their advice and support in delivering this transaction. Their sector knowledge, technical input and tireless work ethic allowed us to execute a smooth transaction. We thank them for their efforts and look forward to working together in the future.”

Daniel Bailey
Investment Director, ECI Partners

“We are delighted to have partnered once again with ECI, to help deliver a successful outcome. We were impressed by the calibre of ISMS.online’s management team and look forward to seeing them flourish with ECI.”

Andrew Strudwick
Managing Director, DC Advisory