

DATE

September 12, 2022

SECTORS

Infrastructure

DEAL TYPE

M&A Advisory

DEAL LOCATIONS



DEAL TEAM



Grégory Roquier
Managing Director



Raphaël Calcagno
Executive Director



Mahé Adouard
Vice President

UN SDG ACTIVITY



DC Advisory advised MML Capital on its investment in Global Packaging Services



Background

- Based in Bordeaux, France, Global Packaging Solutions (GPS) is a global returnable packaging solutions specialist
- GPS maintains a network of reusable metal crates that form the backbone of its clients' finished good logistics systems
- GPS ensures the availability of clean and fit for purpose metal crates for client needs. This network requires both a significant fleet and a complex logistics program to collect and deliver the crates around the world
- MML Capital (MML) is an international mid-market private equity firm investing in partnerships with management teams to deliver their expansion plans

Process

- DC Advisory (DC) was engaged by MML in early 2022, to provide buy-side M&A advice, including customary financial advisory services such as coordination of the due diligence process

due diligence process

- Leveraging its extensive execution experience, DC successfully assisted MML in structuring a complex acquisition and financing structure alongside Metric Capital Partners, the management team (as co-investors), and a pool of banks led by Crédit Agricole Corporate and Investment Bank

Outcome

- In September 2022, MML announced its investment in GPS, alongside Metric Capital Partners and the management team
- The capital raised from a combination of equity and debt will allow GPS to pursue its development program
- The successful outcome of this transaction illustrates DC's strong expertise in the Infrastructure sector, as well as ability to navigate through complex stakeholder and deal dynamics