

DATE

September 12, 2022

SECTORS

Infrastructure

DEAL TYPE

M&A Advisory

DEAL LOCATIONS



DEAL TEAM



Grégory Roquier
Managing Director



Raphaël Calcagno
Director

DC Advisory advised MML Capital on its investment in Global Packaging Services



Background

- Based in Bordeaux, France, Global Packaging Solutions (GPS) is a global returnable packaging solutions specialist
- GPS maintains a network of reusable metal crates that form the backbone of its clients' finished good logistics systems
- GPS ensures the availability of clean and fit for purpose metal crates for client needs. This network requires both a significant fleet and a complex logistics program to collect and deliver the crates around the world
- MML Capital (MML) is an international mid-market private equity firm investing in partnerships with management teams to deliver their expansion plans

Process

- DC Advisory (DC) was engaged by MML in early 2022, to provide buy-side M&A advice, including customary financial advisory services such as coordination of the due diligence

process

- Leveraging its extensive execution experience, DC successfully assisted MML in structuring a complex acquisition and financing structure alongside Metric Capital Partners, the management team (as co-investors), and a pool of banks led by Crédit Agricole Corporate and Investment Bank

Outcome

- In September 2022, MML announced its investment in GPS, alongside Metric Capital Partners and the management team
- The capital raised from a combination of equity and debt will allow GPS to pursue its development program
- The successful outcome of this transaction illustrates DC's strong expertise in the Infrastructure sector, as well as ability to navigate through complex stakeholder and deal dynamics