

**DATE**

March 28, 2023

**SECTORS**

Technology & Software

**DEAL TYPE**

M&A Advisory

**DEAL LOCATIONS**

**DEAL TEAM**



**David Dolan**

Managing Director



**Edward Nie**

Director

# DC Advisory advised Loftware on its significant equity investment from Accel-KKR



## Background

- Loftware is a global leader in cloud-based enterprise labeling and artwork management solutions and is a portfolio company of Riverside Partners (Riverside)
- Loftware's software enables customers in over 100 countries to design, manage and print high-volume, complex labels across the entire value chain, improving the accuracy, traceability and compliance of their goods and processes
- Accel-KKR (AKKR) is a leading tech-focused private equity firm with over USD 18BN in cumulative capital commitments
- DC previously advised Loftware on the sale to Riverside in July 2014

## Process

- DC Advisory (DC) was engaged by Loftware to find a partner to help accelerate global growth
- DC has a longstanding relationship as an advisor to Loftware and was selected because of its deep expertise in the Supply Chain technology sector, including relevant buyer relationships and process execution expertise

## Outcome

- In March 2023, Loftware received a significant equity investment from AKKR

- Loftware's existing investor, Riverside, will remain a significant shareholder going forward
- This partnership will accelerate Loftware's growth plan to continue to innovate and deliver best-in-class labeling solutions for its customers across the world

“Dave Dolan, Eddie Nie, Haider Arshad and the DC Advisory team have been great long-term partners to us. This is our second transaction together, and they are a trusted advisor with proven expertise in Supply Chain technology. Their guidance and efforts have been instrumental in our two successful transactions.”

Robert O'Connor, President & CEO, Loftware

“The DC Advisory team were fantastic partners throughout the process. We selected the team because of their expertise in the supply chain technology sector, their longstanding industry relationships and their hands-on approach to engagements. The team helped us navigate through a complex, bespoke process to find the right partner for the next phase of Loftware's growth journey. We are thankful for their efforts and look forward to continuing the partnership.”

David Belluck, General Partner, Riverside Partners