DC advisory

DATE

July 31, 2019

SECTORS

Industrials

DEAL TYPE

M&A Advisory

DEAL LOCATIONS

DEAL TEAM

DC Advisory advised Equistone Partners on the acquisition of Sateco from Naxicap Partners

Background

- Equistone Partners Europe has acquired Sateco from Naxicap Partners
- Sateco specialises in equipment and safety products for building and civil engineering. Founded in 1953, the company generated revenue of EUR 68m, with 235 employees, in 2018

Process

- In a competitive process, Equistone successfully beat other PE houses and international trade buyers attracted by the market share and industrial culture of Sateco
- DC Advisory has helped Equistone to achieve a positive outcome in its discussions with the seller and the management team

Outcome

- This transaction demonstrates DC Advisory's expertise in the construction sector, as well as its ability to accompany its PE clients in their development strategy

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